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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended March 31, 2004

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-50209

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**BOSTON PROPERTIES LIMITED PARTNERSHIP**

(Exact name of Registrant as specified in its Charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**04-3372948**  
(IRS Employer Id. Number)

**111 Huntington Avenue**  
**Boston, Massachusetts**  
(Address of principal executive offices)

**02199**  
(Zip Code)

Registrant's telephone number, including area code: (617) 236-3300

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act.) Yes  No

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**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**FORM 10-Q**  
**for the quarter ended March 31, 2004**  
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## PART I. FINANCIAL INFORMATION

## ITEM 1—Consolidated Financial Statements.

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**CONSOLIDATED BALANCE SHEETS**  
(Unaudited)  
(in thousands, except for unit amounts)

	March 31, 2004	December 31, 2003
<b>ASSETS</b>		
Real estate	\$ 8,204,518	\$8,142,837
Development in progress	579,751	542,600
Land held for future development	224,456	228,193
Real estate held for sale, net	42,449	5,604
Less: accumulated depreciation	(1,045,745)	(999,569)
Total real estate	8,005,429	7,919,665
Cash and cash equivalents	182,151	22,686
Cash held in escrows	25,666	21,321
Tenant and other receivables (net of allowance for doubtful accounts of \$2,471 and \$3,157, respectively)	14,962	18,425
Accrued rental income (net of allowance of \$4,777 and \$5,030, respectively)	202,604	189,852
Deferred charges, net	196,598	188,855
Prepaid expenses and other assets	56,001	39,350
Investments in unconsolidated joint ventures	83,555	88,786
Total assets	\$ 8,766,966	\$8,488,940
<b>LIABILITIES, REDEEMABLE PARTNERSHIP UNITS AND PARTNERS' CAPITAL</b>		
Liabilities:		
Mortgage notes payable	\$ 3,440,351	\$3,471,400
Unsecured senior notes, net of discount	1,470,410	1,470,320
Unsecured line of credit	—	63,000
Accounts payable and accrued expenses	110,002	92,026
Distributions payable	89,166	84,569
Interest rate contracts	6,417	8,191
Accrued interest payable	41,984	50,931
Other liabilities	79,390	80,367
Total liabilities	5,237,720	5,320,804
Commitments and contingencies	—	—
Minority interest in property partnership	27,266	27,627
Redeemable partnership units—7,087,487 and 7,087,487 preferred units outstanding at redemption value (if converted) at March 31, 2004 and December 31, 2003, respectively, and 22,052,423 and 22,365,942 common units outstanding at redemption value at March 31, 2004 and December 31, 2003, respectively	1,582,588	1,419,360
Partners' capital—1,284,954 and 1,205,961 general partner units and 105,158,044 and 97,024,216 limited partner units outstanding at March 31, 2004 and December 31, 2003, respectively (such amounts are inclusive of accumulated other comprehensive loss and unearned compensation of \$16,161 and \$7,872, respectively at March 31, 2004 and \$16,335 and \$6,820, respectively at December 31, 2003)	1,919,392	1,721,149
Total liabilities, redeemable partnership units and partners' capital	\$ 8,766,966	\$8,488,940

The accompanying notes are an integral part of these financial statements.

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)

	Three months ended March 31,	
	2004	2003
(In thousands, except for per unit amounts)		
<b>Revenue</b>		
Rental:		
Base rent	\$ 255,590	\$ 245,473
Recoveries from tenants	40,834	39,479
Parking and other	13,198	14,195
Total rental revenue	309,622	299,147
Hotel revenue	13,178	13,246
Development and management services	3,326	4,590
Interest and other	7,528	415
Total revenue	333,654	317,398
<b>Expenses</b>		
Operating		
Rental	101,032	98,397
Hotel	11,678	11,171
General and administrative	12,600	11,399
Interest	74,305	73,645
Depreciation and amortization	56,177	49,272
Net derivative losses	—	932
Loss from early extinguishments of debt	6,258	1,474
Total expenses	262,050	246,290
Income before minority interests in property partnerships, income from unconsolidated joint ventures, gains on sales of real estate, discontinued operations and preferred distributions	71,604	71,108
Minority interests in property partnerships	328	428
Income from unconsolidated joint ventures	1,377	2,658
Income before gains on sales of real estate, discontinued operations and preferred distributions	73,309	74,194
Gains on sales of real estate	8,164	64,694
Income before discontinued operations and preferred distributions	81,473	138,888
Discontinued operations:		
Income from discontinued operations	1,302	3,549
Gains on sales of real estate from discontinued operations	3,073	91,942
Net income before preferred distributions	85,848	234,379
Preferred distributions	(4,975)	(6,360)
Net income available to common unitholders	\$ 80,873	\$ 228,019
<b>Basic earnings per common unit:</b>		
Income available to common unitholders before discontinued operations	\$ 0.62	\$ 1.14
Discontinued operations	0.04	0.82
Net income available to common unitholders	\$ 0.66	\$ 1.96
Weighted average number of common units outstanding	122,983	116,207
<b>Diluted earnings per common unit:</b>		
Income available to common unitholders before discontinued operations	\$ 0.61	\$ 1.13
Discontinued operations	0.03	0.82
Net income available to common unitholders	\$ 0.64	\$ 1.95
Weighted average number of common and common equivalent units outstanding	125,583	117,229

The accompanying notes are an integral part of these financial statements.



**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**(Unaudited)**

	Three months ended March 31,	
	2004	2003
	(in thousands)	
Net income before preferred distributions	\$ 85,848	\$ 234,379
Other comprehensive income:		
Amortization of interest rate contracts	174	174
Other comprehensive income	174	174
Comprehensive income	\$ 86,022	\$ 234,553

The accompanying notes are an integral part of these financial statements

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

	For the three months ended March 31,	
	2004	2003
	(in thousands)	
Cash flows from operating activities:		
Net income before preferred distributions	\$ 85,848	\$ 234,379
Adjustments to reconcile net income before preferred distributions to net cash provided by operating activities:		
Depreciation and amortization	56,493	49,751
Non-cash portion of interest expense	1,178	1,434
Non-cash compensation expense	1,279	592
Minority interest in property partnerships	8,513	(397)
Distributions in excess of earnings from unconsolidated joint ventures	60	425
Gains on sales of real estate	(20,078)	(156,636)
Change in assets and liabilities:		
Cash held in escrows	(4,345)	1,102
Tenant and other receivables, net	3,463	(2,736)
Accrued rental income, net	(12,752)	(10,879)
Prepaid expenses and other assets	(16,651)	(12,455)
Accounts payable and accrued expenses	2,693	(10,169)
Interest rate contracts	(1,774)	(851)
Accrued interest payable	(8,947)	12,446
Other liabilities	(977)	2,907
Tenant leasing costs	(6,143)	(2,702)
Total adjustments	2,012	(128,168)
Net cash provided by operating activities	87,860	106,211
Cash flows from investing activities:		
Acquisitions/additions to real estate	(71,750)	(57,235)
Investments in unconsolidated joint ventures	(321)	(314)
Net proceeds from the sales of real estate	20,835	522,329
Net cash provided by (used in) investing activities	(51,236)	464,780

The accompanying notes are an integral part of these financial statements

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

	For the three months ended March 31,	
	2004	2003
	(in thousands)	
Cash flows from financing activities:		
Borrowings on unsecured line of credit	140,000	51,000
Repayments of unsecured line of credit	(203,000)	(78,043)
Proceeds from mortgage notes payable	34,527	41,517
Repayments of mortgage notes payable	(122,523)	(550,230)
Repayment of unsecured bridge loan	—	(105,683)
Proceeds from unsecured senior notes, net of discount	—	474,279
Distributions	(80,739)	(76,873)
Net proceeds from the issuance of common units	291,288	—
Partner contributions	68,559	9,747
Distribution to minority interest holder	(3,856)	—
Deferred financing costs	(1,415)	(7,562)
	<u>122,841</u>	<u>(241,848)</u>
Net cash provided by (used in) financing activities	122,841	329,143
Net increase in cash and cash equivalents	159,465	329,143
Cash and cash equivalents, beginning of period	22,686	55,275
Cash and cash equivalents, end of period	<u>\$ 182,151</u>	<u>\$ 384,418</u>
Supplemental disclosures:		
Cash paid for interest	<u>\$ 86,905</u>	<u>\$ 64,271</u>
Interest capitalized	<u>\$ 4,831</u>	<u>\$ 4,453</u>
Non-cash investing and financing activities:		
Additions to real estate included in accounts payable	<u>\$ 10,013</u>	<u>\$ 487</u>
Mortgage note payable assumed in connection with the acquisition of real estate	<u>\$ 55,509</u>	<u>\$ —</u>
Mortgage note payable assigned in connection with the sale of real estate	<u>\$ 5,193</u>	<u>\$ —</u>
Distributions declared but not paid	<u>\$ 89,166</u>	<u>\$ 81,128</u>
Conversions of redeemable partnership units to partners' capital	<u>\$ 7,097</u>	<u>\$ 157</u>
Issuance of restricted securities to employees and directors	<u>\$ 9,708</u>	<u>\$ 6,141</u>

The accompanying notes are an integral part of these financial statements



**BOSTON PROPERTIES LIMITED PARTNERSHIP  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Organization**

Boston Properties Limited Partnership (the "Company"), a Delaware limited partnership, is the entity through which Boston Properties, Inc., a self-administered and self-managed real estate investment trust ("REIT"), conducts substantially all of its business and owns (either directly or through subsidiaries) substantially all of its assets. Boston Properties, Inc. is the sole general partner of the Company and at March 31, 2004 owned an approximate 78.5% (76.4% at March 31, 2003) general and limited partnership interest in the Company. Partnership interests in the Company are denominated as "common units of partnership interest" (also referred to as "OP Units") or "preferred units of partnership interest" (also referred to as "Preferred Units"). Unless specifically noted otherwise, all references to OP Units and Preferred Units exclude such units held by Boston Properties, Inc. A holder of an OP Unit may present such OP Unit to the Company for redemption at any time (subject to restrictions agreed upon at the time of issuance of OP Units to particular holders that may restrict such right for a period of time, generally one year from issuance). Upon presentation of an OP Unit for redemption, the Company must redeem such OP Unit for cash equal to the then value of a share of common stock of Boston Properties, Inc. ("Common Stock"). In lieu of a cash redemption, Boston Properties, Inc. may elect to acquire such OP Unit for one share of Common Stock. Because the number of shares of Common Stock outstanding at all times equals the number of OP Units that Boston Properties, Inc. owns, one share of Common Stock is generally the economic equivalent of one OP Unit, and the quarterly distribution that may be paid to the holder of an OP Unit equals the quarterly dividend that may be paid to the holder of a share of Common Stock. Each series of Preferred Units bears a distribution that is set in accordance with an amendment to the partnership agreement of the Company. Preferred Units may also be converted into OP Units at the election of the holder thereof or the Company in accordance with the terms of each series of outstanding Preferred Units. At March 31, 2004, there was one series of Preferred Units outstanding.

All references to the Company refer to Boston Properties Limited Partnership and its subsidiaries, collectively, unless the context otherwise requires.

*The Properties:*

At March 31, 2004, the Company owned or had interests in a portfolio of 129 commercial real estate properties (140 and 139 properties at December 31, 2003 and March 31, 2003, respectively) (the "Properties") aggregating approximately 43.8 million net rentable square feet (approximately 43.9 million and 40.9 million net rentable square feet at December 31, 2003 and March 31, 2003, respectively), including three properties under construction totaling approximately 2.0 million net rentable square feet. During the three months ended March 31, 2004, the Company sold ten office/technical properties and one industrial property aggregating approximately 222,000 net rentable square feet. At March 31, 2004, the Properties consist of:

- 121 office properties comprised of 103 Class A office properties (including three properties under construction) and 18 office/technical properties;
- three industrial properties;
- three hotels; and
- two retail properties.

In addition, the Company owns or controls 43 parcels of land totaling 551.3 acres and structured parking for approximately 31,270 vehicles containing approximately 9.5 million square feet. The Company considers Class A office properties to be centrally located buildings that are professionally managed and maintained, that attract high-quality tenants and command upper-tier rental rates, and that are modern structures or have been modernized to compete with newer buildings. The Company considers office/technical properties to be properties that support office, research and development and other technical uses.

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

**2. Basis of Presentation and Summary of Significant Accounting Policies**

Boston Properties, Inc. does not have any other significant assets, liabilities or operations, other than its investment in the Company, nor does it have employees of its own. The Company, not Boston Properties, Inc., executes all significant business relationships. Except for variable interest entities (“VIEs”) as defined by FASB Interpretation No. 46, all majority-owned subsidiaries and affiliates where the Company has financial and operating control are included in the consolidated financial statements. All significant intercompany balances and transactions have been eliminated in consolidation. Except for variable interest entities in which the Company has determined it is the primary beneficiary, investments in real estate joint ventures and companies over which the Company has the ability to exercise significant influence, but over which the Company does not have financial or operating control, are accounted for using the equity method of accounting. Accordingly, the Company’s share of the earnings of these joint ventures and companies is included in consolidated net income. The Company consolidates any variable interest entity of which it has determined that it is the primary beneficiary.

In January 2003, the Financial Accounting Standards Board (“FASB”) issued FASB Interpretation No. 46, “Consolidation of Variable Interest Entities” (“FIN 46”). In December 2003, the FASB issued FIN 46R, “Consolidation of Variable Interest Entities,” which amended FIN 46. FIN 46R was effective immediately for arrangements entered into after January 31, 2003, and became effective during the first quarter of 2004 for all arrangements entered into before February 1, 2003. FIN 46R requires existing unconsolidated variable interest entities to be consolidated by their primary beneficiaries. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the entity’s expected losses, receives a majority of its expected residual returns, or both, as a result of holding variable interests, which are the ownership interests, contractual interests, or other pecuniary interests in an entity that change with changes in the fair value of the entity’s net assets excluding variable interests. Prior to FIN 46R, the Company included another entity in its consolidated financial statements only if it controlled the entity through voting interests. The adoption and application of FIN 46 and FIN 46R did not have an impact on the Company’s consolidated financial statements.

The accompanying interim financial statements are unaudited; however, the financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the disclosures required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting solely of normal recurring matters) necessary for a fair presentation of the financial statements for these interim periods have been included. The results of operations for the interim periods are not necessarily indicative of the results to be obtained for other interim periods or for the full fiscal year. These financial statements should be read in conjunction with the Company’s financial statements and notes thereto contained in the Company’s annual report on Form 10-K for its fiscal year ended December 31, 2003.

*Summary of Significant Accounting Policies*

**Stock-based employee compensation plan**

At March 31, 2004, Boston Properties, Inc. has stock-based employee compensation plans. The Company accounts for those plans under the recognition and measurement principles of the Accounting Principles Board (“APB”) Opinion No. 25, “Accounting for Stock Issued to Employees,” and related interpretations. All outstanding options had an exercise price equal to the market value of the underlying common stock on the date of grant. The following table illustrates the effect on net income available to common unitholders and earnings

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

per common unit if the Company had applied the fair value recognition provisions of Statement of Financial Accounting Standards (“SFAS”) No. 123, “Accounting for Stock-Based Compensation,” to stock-based employee compensation.

	For the three months ended March 31,	
	2004	2003
	(in thousands, except per unit amounts)	
Net income available to common unitholders	\$80,873	\$228,019
Deduct:		
Total stock-based employee compensation expense determined under the fair value method for all awards	(469)	(1,756)
Pro forma net income available to common unitholders	\$80,404	\$226,263
Earnings per unit:		
Basic—as reported	\$ 0.66	\$ 1.96
Basic—pro forma	\$ 0.65	\$ 1.95
Diluted—as reported	\$ 0.64	\$ 1.95
Diluted—pro forma	\$ 0.64	\$ 1.93

*Reclassifications*

Certain prior-period balances have been reclassified in order to conform to the current-period presentation.

**3. Real Estate Activity During the Three Months Ended March 31, 2004**

*Acquisitions*

On March 24, 2004, the Company acquired the remaining outside interests (approximately 75%) in its 140 Kendrick Street joint venture, consisting of three Class A office properties totaling 380,987 square feet located in Needham, Massachusetts. The Company acquired the remaining interests for \$21.6 million of cash and the assumption of the outside partner’s share of the mortgage debt on the properties of approximately \$41.6 million. These properties were previously accounted for as investments in unconsolidated joint ventures. See Item 2—“Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies” for a discussion of the Company’s policy for allocating purchase price to acquired assets and assumed liabilities.

*Dispositions*

On January 16, 2004, the Company sold 430 Rozzi Place, an industrial property totaling 20,000 net rentable square feet located in South San Francisco, California for net cash proceeds of approximately \$2.4 million, resulting in a gain on sale of approximately \$0.7 million (net of minority interest share of approximately \$1.5 million). The Company had a 35.7% interest in this property, which was consolidated in the Company’s financial statements due to the Company’s unilateral control. This property has been categorized as discontinued operations in the accompanying Consolidated Statements of Operations.

On February 4, 2004, the Company sold Hilltop Office Center, comprised of nine office/technical properties totaling approximately 143,000 net rentable square feet located in South San Francisco, California for net cash proceeds of approximately \$11.6 million and the assumption by the buyer of the mortgage debt on the properties

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

totaling \$5.2 million, resulting in a gain on sale of approximately \$8.2 million (net of minority interest share of approximately \$7.3 million). The Company had a 35.7% interest in these properties, which were consolidated in the Company's financial statements due to the Company's unilateral control. Due to the Company's continuing involvement in the management of the properties after the sale, the Company has not categorized these properties as discontinued operations in the accompanying Consolidated Statements of Operations.

On February 10, 2004, the Company sold Sugarland Business Park—Building Two, an office/technical property totaling 59,000 net rentable square feet located in Herndon, Virginia for net cash proceeds of approximately \$6.8 million, resulting in a gain on sale of approximately \$2.4 million. This property has been categorized as discontinued operations in the accompanying Consolidated Statements of Operations.

*Other*

On January 30, 2004, a third party terminated an agreement to enter into a ground lease with the Company, and in connection therewith the Company subsequently received consideration of approximately \$7.5 million. Because the Company has no further obligations under this agreement, such amount is reflected within revenue as interest and other in the consolidated statements of operations for the three months ended March 31, 2004.

#### 4. Investments in Unconsolidated Joint Ventures

The investments in unconsolidated joint ventures consist of the following at March 31, 2004:

<u>Entity</u>	<u>Property</u>	<u>Nominal % Ownership</u>
Square 407 Limited Partnership	Market Square North	50%
The Metropolitan Square Associates LLC	Metropolitan Square	51%(1)
BP/CRF 265 Franklin Street Holdings LLC	265 Franklin Street	35%
BP/CRF 901 New York Avenue LLC	901 New York Avenue	25%(2)(3)
New Jersey & H Street LLC	801 New Jersey Avenue	50%(3)

(1) This joint venture is accounted for under the equity method due to participatory rights of the outside partner.

(2) Economic ownership can increase based on the achievement of certain return thresholds.

(3) The property is not in operation (i.e., under construction or lease of undeveloped land).

The Company's joint venture agreements generally include provisions whereby each partner has the right to initiate a purchase or sale of its interest in the joint ventures at an agreed upon fair value. Under these provisions, the Company is not compelled to purchase the interest of its outside joint venture partners.

On March 24, 2004, the Company acquired the remaining outside interests in its 140 Kendrick Street joint venture, consisting of three Class A office properties totaling 380,987 square feet located in Needham, Massachusetts. The Company acquired the remaining interests for \$21.6 million of cash and the assumption of the outside partner's share of the mortgage debt on the properties of approximately \$41.6 million. The accounts of 140 Kendrick Street are now consolidated with the accounts of the Company.

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

The combined summarized balance sheets of the unconsolidated joint ventures are as follows:

	March 31, 2004	December 31, 2003
(in thousands)		
<b>ASSETS</b>		
Real estate, net	\$ 499,503	\$ 567,924
Other assets	42,599	49,772
Total assets	\$ 542,102	\$ 617,696
<b>LIABILITIES AND EQUITY</b>		
Mortgage notes and construction loans payable (1)	\$ 341,619	\$ 388,196
Other liabilities	6,547	14,749
Equity	193,936	214,751
Total liabilities and equity	\$ 542,102	\$ 617,696
Company's share of equity	\$ 80,716	\$ 85,932
Basis differentials (2)	2,839	2,854
Carrying value of the Company's investments in unconsolidated joint ventures	\$ 83,555	\$ 88,786

- (1) At March 31, 2004 and December 31, 2003, the Company had a guarantee obligation outstanding with the lender totaling approximately \$1.4 million related to the re-tenanting of 265 Franklin Street. In addition, the Company and its joint venture partner have agreed to guarantee up to \$7.5 million and \$22.5 million, respectively, of the construction loan on behalf of the 901 New York Avenue joint venture entity. The amounts guaranteed are subject to decrease (and elimination) upon the satisfaction of certain operating performance and financial measures. In the event the guarantee of the Company's partner is unenforceable, the Company has agreed to satisfy such partner's guarantee obligations. The Company's partner has agreed to reimburse the Company for any amounts the Company pays in satisfaction of its partner's guarantee obligations.
- (2) This amount represents the aggregate difference between the Company's historical cost basis reflected and the basis reflected at the joint venture level, which is typically amortized over the life of the related asset. Basis differentials occur primarily upon the transfer of assets that were previously owned by the Company into a joint venture. In addition, certain acquisition, transaction and other costs may not be reflected in the net assets at the joint venture level.

The combined summarized statements of operations of the joint ventures are as follows:

	For the three months ended March 31,	
	2004	2003
(in thousands)		
Total revenue	\$18,457	\$27,080
Expenses		
Operating	5,417	7,437
Interest	5,932	8,273
Depreciation and amortization	3,663	5,169
Total expenses	15,012	20,879
Net income	\$ 3,445	\$ 6,201
Company's share of net income	\$ 1,377	\$ 2,658

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

**5. Mortgage Notes Payable**

On January 23, 2004, the Company refinanced its \$493.5 million construction loan collateralized by the Times Square Tower property in New York City. The loan bore interest at LIBOR + 1.95% per annum and was scheduled to mature in November 2004. This loan facility totaling \$475.0 million is comprised of two tranches. The first tranche of the refinanced construction loan consists of a \$300.0 million loan commitment which bears interest at LIBOR + 0.90% per annum and matures in January 2006. The first tranche includes a provision for a one-year extension. The second tranche consists of a \$175.0 million term loan which bears interest at LIBOR + 1.00% per annum and matures in January 2007. At March 31, 2004, the outstanding balance under the loan facility was \$360.5 million. The loan facility involves a syndication of lenders. Accordingly, for those lenders that participated in both the original loan and the refinancing, the initial direct debt issuance costs, as well as the costs incurred with the refinancing are being amortized over the term of the loan, as the refinancing was not significant pursuant to the provisions of EITF 96-19. Furthermore, for those lenders that did not participate in the refinancing, the Company has reflected these amounts as an extinguishment, which did not have a significant impact on the Company's consolidated financial statements.

On March 1, 2004, the Company repaid the mortgage loan secured by its One and Two Reston Overlook properties totaling approximately \$65.8 million, together with a prepayment penalty totaling approximately \$0.7 million. The mortgage loan bore interest at a fixed rate of 7.45% per annum and was scheduled to mature in August 2004.

On March 10, 2004, the Company repaid the mortgage loans collateralized by its Lockheed Martin and NIMA properties totaling approximately \$24.5 million and \$20.0 million, respectively, together with prepayment penalties aggregating approximately \$5.6 million. The mortgage loans bore interest at fixed rates of 6.61% and 6.51% per annum, respectively, and were scheduled to mature in June 2008.

In connection with the acquisition of the remaining outside interest in 140 Kendrick Street in Needham, Massachusetts on March 24, 2004, the Company assumed the outside partner's share of the mortgage loan collateralized by the properties of approximately \$41.6 million. Immediately following the acquisition, 140 Kendrick Street had total outstanding mortgage debt of \$55.5 million. Pursuant to the provisions of SFAS No. 141, the assumed mortgage debt bearing contractual interest at a fixed rate of 7.51% per annum was recorded at its fair value of approximately \$62.1 million using an effective interest rate of 5.2% per annum.

**6. Unsecured Line of Credit**

The Company has a \$605.0 million unsecured revolving credit facility (the "Unsecured Line of Credit") with a three year term expiring on January 17, 2006 with a provision for a one year extension at the option of the Company, subject to certain conditions. Outstanding balances under the Unsecured Line of Credit bear interest at a per annum variable rate of Eurodollar + 0.70%. In addition, a facility fee equal to 20 basis points per annum is payable in quarterly installments. The interest rate and facility fee are subject to adjustment in the event of a change in the Company's unsecured debt ratings. The Unsecured Line of Credit contains a competitive bid option that allows banks that are part of the lender consortium to bid to make loan advances to the Company at a reduced Eurodollar rate. At March 31, 2004, there were no amounts outstanding under the Unsecured Line of Credit.

The terms of the Unsecured Line of Credit require that the Company maintain a number of customary financial and other covenants on an ongoing basis, including: (1) an unsecured loan-to-value ratio against our total borrowing base not to exceed 60%, unless our leverage ratio exceeds 60%, in which case it is not to exceed 55%, (2) a secured debt leverage ratio not to exceed 55%, (3) a debt service coverage ratio of at least 1.40 for our borrowing base properties, (4) a fixed charge coverage ratio of at least 1.30 and a debt service coverage ratio of at least 1.50, (5) a leverage ratio not to exceed 60%, however for five consecutive quarters (not including the two

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

quarters prior to expiration) the leverage ratio can go to 65%, (6) limitations on additional indebtedness and stockholder distributions, and (7) a minimum net worth requirement. As of March 31, 2004, the Company was in compliance with each of these financial and other covenant requirements.

**7. Commitments and Contingencies**

*General*

In the normal course of business, the Company guarantees its performance of services or indemnifies third parties against its negligence.

The Company has letter of credit and performance obligations of approximately \$16.5 million related to lender and development requirements.

At March 31, 2004, the Company had a guarantee obligation outstanding totaling approximately \$1.4 million related to the re-tenanting of an unconsolidated joint venture property. In addition, the Company and one of its joint venture partners have agreed to guarantee up to \$7.5 million and \$22.5 million, respectively, of a construction loan on behalf of a joint venture entity. The amounts guaranteed are subject to decrease (and elimination) upon the satisfaction of certain operating performance and financial measures. In the event the guarantee of the Company's partner is unenforceable, the Company has agreed to satisfy such partner's guarantee obligations. The Company's partner has agreed to reimburse the Company for any amounts the Company pays in satisfaction of its partner's guarantee obligations.

The Company's joint venture agreements generally include provisions whereby each partner has the right to initiate a purchase or sale of its interest in the joint ventures. Under these provisions, the Company is not compelled to purchase the interest of its outside joint venture partners.

*Insurance*

The Company carries insurance coverage on its properties of types and in amounts that it believes are in line with coverage customarily obtained by owners of similar properties. In response to the uncertainty in the insurance market following the terrorist attacks of September 11, 2001, the Federal Terrorism Risk Insurance Act ("TRIA") was enacted in November 2002 to require regulated insurers to make available coverage for certified acts of terrorism (as defined by the statute) through December 31, 2004, subject to extension by the United States Department of Treasury through December 31, 2005. TRIA expires on December 31, 2005, and the Company cannot currently anticipate whether the Act will be extended. The property insurance program provides a \$640 million per occurrence limit, including coverage for "certified acts of terrorism" as defined by TRIA. Additionally, the program provides \$615 million of coverage for acts of terrorism other than those "certified" under TRIA.

The Company also carries earthquake insurance on its properties located in areas known to be subject to earthquakes in an amount and subject to deductibles and self-insurance that it believes are commercially reasonable. Specifically, the Company carries earthquake insurance which covers its San Francisco portfolio with a \$120 million per occurrence limit and a \$120 million aggregate limit, \$20 million of which is provided by IXP, Inc., as a direct insurer. The amount of the Company's earthquake insurance coverage may not be sufficient to cover losses from earthquakes. As a result of increased costs of coverage and decreased availability, the amount of third-party earthquake insurance that the Company may be able to purchase on commercially reasonable terms may be reduced. In addition, the Company may discontinue earthquake insurance on some or all of its properties in the future if the premiums exceed its estimation of the value of the coverage.

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

In January 2002, the Company formed a wholly-owned taxable REIT subsidiary, IXP, Inc. (“IXP”), to act as a captive insurance company and be one of the elements of the Company’s overall insurance program. IXP acts as a direct insurer with respect to a portion of the Company’s earthquake insurance coverage for its Greater San Francisco properties. Insofar as the Company owns IXP, it is responsible for its liquidity and capital resources, and the accounts of IXP are part of the Company’s consolidated financial statements. If the Company experiences a loss and IXP is required to pay under its insurance policy, the Company would ultimately record the loss to the extent of IXP’s required payment. Therefore, insurance coverage provided by IXP should not be considered as the equivalent of third-party insurance, but rather as a modified form of self-insurance.

The Company continues to monitor the state of the insurance market in general, and the scope and costs of coverage for acts of terrorism in particular, but it cannot anticipate what coverage will be available on commercially reasonable terms in future policy years. There are other types of losses, such as from wars, acts of nuclear, biological or chemical terrorism or the presence of mold at the Company’s properties, for which the Company cannot obtain insurance at all or at a reasonable cost. With respect to such losses and losses from acts of terrorism, earthquakes or other catastrophic events, if the Company experiences a loss that is uninsured or that exceeds policy limits, it could lose the capital invested in the damaged properties, as well as the anticipated future revenue from those properties. Depending on the specific circumstances of each affected property, it is possible that the Company could be liable for mortgage indebtedness or other obligations related to the property. Any such loss could materially and adversely affect the Company’s business and financial condition and results of operations.

**8. Redeemable Partnership Units**

As of March 31, 2004, the redeemable partnership units consisted of 22,052,423 OP Units and 5,400,661 Series Two Preferred Units (or 7,087,487 OP Units on an as converted basis).

On February 17, 2004, the Company paid a distribution on 5,400,661 Series Two Preferred Units of \$0.88219 per unit.

On March 18, 2004, Boston Properties, Inc., as general partner of the Company, declared a distribution on the OP Units in the amount of \$0.63 per OP Unit payable on April 30, 2004 to OP Unitholders of record on March 31, 2004.

Due to the redemption option and the conversion option existing outside the control of the Company, such OP Units and Preferred Units are not included in Partners’ Capital and are reflected in the consolidated balance sheets at an amount equivalent to the value of such units had such units been redeemed at March 31, 2004 and December 31, 2003, respectively. Included in preferred distributions in the consolidated statements of operations is accretion of approximately \$0.6 million and \$0.6 million for the three months ended March 31, 2004 and 2003, respectively, which represents the accretion of Preferred Units from the value at issuance to the liquidation value.

**9. Partners’ Capital**

As of March 31, 2004, Boston Properties, Inc. owned 1,284,954 general partner units and 105,158,044 limited partner units.

On March 3, 2004, Boston Properties, Inc. completed a public offering of 5,700,000 shares of its common stock at a price to the public of \$51.40 per share. The proceeds from this public offering, net of underwriters’ discount and offering costs, totaled approximately \$291.1 million. The proceeds of the offering were contributed by Boston Properties, Inc. to the Company in return for 5,700,000 common units.



**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

On March 18, 2004, Boston Properties, Inc., as general partner of the Company declared a distribution in the amount of \$0.63 per common unit payable on April 30, 2004 to unitholders of record as of the close of business on March 31, 2004.

**10. Losses from Early Extinguishments of Debt**

During the three months ended March 31, 2004 and 2003, the Company recognized approximately \$6.3 million and \$1.5 million, respectively, related to early extinguishments of debt, consisting primarily of payments of prepayment fees and the write-off of unamortized deferred financing costs. These amounts have been reflected as “Losses from early extinguishments of debt” in the expense section of the Consolidated Statements of Operations.

**11. Discontinued Operations**

Effective January 1, 2002, the Company adopted the provisions of SFAS No. 144, “Accounting for the Impairment or Disposal of Long-Lived Assets,” which superceded SFAS No. 121. SFAS No. 144 requires that long-lived assets that are to be disposed of by sale be measured at the lesser of book value or fair value less cost to sell. In addition, it broadens the presentation of discontinued operations to include more disposal transactions.

During the three months ended March 31, 2003, the Company sold 875 Third Avenue, a Class A office property totaling approximately 712,000 net rentable square feet located in New York City, New York and the Candler Building, a Class A office property totaling approximately 541,000 net rentable square feet located in Baltimore, Maryland. During the three months ended March 31, 2004, the Company sold 430 Rozzi Place, an industrial property totaling 20,000 net rentable square feet located in South San Francisco, California, and Sugarland Business Park—Building Two, an office/technical property totaling approximately 59,000 net rentable square feet located in Herndon, Virginia. In addition, at March 31, 2004, the Company had designated as held for sale Decoverly Two, Three, Six and Seven, consisting of Two Class A office properties totaling approximately 155,000 net rentable square feet and two land parcels, one of which is subject to a ground lease, located in Rockville, Maryland, The Arboretum, a Class A office property totaling approximately 96,000 net rentable square feet located in Reston, Virginia, and 38 Cabot Boulevard, an industrial property totaling approximately 161,000 net rentable square feet located in Langhorne, Pennsylvania. The Company has presented the properties discussed above as discontinued operations in its statements of operations for the three months ended March 31, 2004 and 2003. In addition, the Company sold 2300 N Street, a Class A office property totaling approximately 289,000 net rentable square feet located in Washington, D.C. during the three months ended March 31, 2003, and Hilltop Office Center, a complex of nine office/technical properties totaling approximately 143,000 net rentable square feet located in South San Francisco, California during the three months ended March 31, 2004. Due to the Company’s continuing involvement in the management, for a fee, of these properties through an agreement with the buyers, these properties are not categorized as discontinued operations in the accompanying consolidated statements of operations. As a result, the gain on sale related to Hilltop Office Center in South San Francisco, totaling approximately \$8.2 million (net of minority interest share of approximately \$7.3 million) and 2300 N Street in Washington, D.C., totaling approximately \$64.7 million, have been reflected under the caption “gains on sales of real estate” in the

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

consolidated statements of operations for the three months ended March 31, 2004 and 2003, respectively. The following table summarizes income from discontinued operations (net of minority interest) and the related realized gains on sales of real estate (net of minority interest) for the three months ended March 31, 2004 and 2003 (in thousands):

	For the Three Months Ended March 31,	
	2004	2003
Total revenue	\$ 1,932	\$ 6,598
Operating expenses	(314)	(2,243)
Interest expense	—	(296)
Depreciation and amortization	(316)	(479)
Minority interest allocation	—	(31)
	<hr/>	<hr/>
Income from discontinued operations (net of minority interest)	\$ 1,302	\$ 3,549
	<hr/>	<hr/>
Realized gains on sales of real estate	\$ 4,585	\$91,942
Minority interest allocation	(1,512)	—
	<hr/>	<hr/>
Realized gains on sales of real estate (net of minority interest)	\$ 3,073	\$91,942
	<hr/>	<hr/>

At March 31, 2004, the Company had designated as held for sale the following properties: (1) Decoverly Two, Three, Six and Seven, consisting of two Class A office properties totaling approximately 155,000 net rentable square feet and two land parcels located in Rockville, Maryland, (2) The Arboretum, a Class A office property totaling approximately 96,000 net rentable square feet located in Reston, Virginia and (3) 38 Cabot Boulevard, an industrial property totaling approximately 161,000 net rentable square feet located in Langhorne, Pennsylvania. The anticipated sales prices exceed their carrying values at March 31, 2004.

The Company's application of SFAS No. 144 results in the presentation of the net operating results of these qualifying properties sold during 2004 and 2003 as income from discontinued operations for all periods presented. In addition, SFAS No. 144 results in the gains on sale of these qualifying properties totaling approximately \$3.1 million (net of minority interest share of approximately \$1.5 million) and \$91.9 million to be reflected as gains on sales of real estate from discontinued operations in the accompanying consolidated statements of operations for the three months ended March 31, 2004 and 2003, respectively. The application of SFAS No. 144 does not have an impact on net income available to common unitholders. SFAS No. 144 only impacts the presentation of these properties within the consolidated statements of operations.

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

**12. Earnings Per Common Unit**

Earnings per common unit have been computed pursuant to the provisions of SFAS No. 128. The following table provides a reconciliation of both the net income and the number of common units used in the computation of basic earnings per common unit, which is calculated by dividing net income available to common unitholders by the weighted-average number of common units outstanding during the period. Other potentially dilutive common units, and the related impact on earnings, are considered when calculating diluted earnings per common unit.

	For the Three Months Ended March 31, 2004		
	Income (Numerator)	Units (Denominator)	Per Unit Amount
	(in thousands, except for per unit amounts)		
<b>Basic Earnings:</b>			
Income available to common unitholders before discontinued operations	\$ 76,498	122,983	\$ 0.62
Discontinued operations	4,375	—	0.04
	80,873	122,983	0.66
<b>Effect of Dilutive Securities:</b>			
Stock Based Compensation	—	2,600	(0.02)
<b>Diluted Earnings:</b>			
	\$ 80,873	125,583	\$ 0.64

  

	For the Three Months Ended March 31, 2003		
	Income (Numerator)	Units (Denominator)	Per Unit Amount
	(in thousands, except for per unit amounts)		
<b>Basic Earnings:</b>			
Income available to common unitholders before discontinued operations	\$ 132,528	116,207	\$ 1.14
Discontinued operations	95,491	—	0.82
	228,019	116,207	1.96
<b>Effect of Dilutive Securities:</b>			
Stock Options	—	1,022	(0.01)
<b>Diluted Earnings:</b>			
	\$ 228,019	117,229	\$ 1.95

**13. Stock Option and Incentive Plan**

During the three months ended March 31, 2004, Boston Properties, Inc., as general partner of the Company, issued 31,735 shares of restricted stock valued at approximately \$1.6 million and 160,535 long-term incentive plan units of limited partnership in the Company, or LTIP units, valued at approximately \$8.1 million. An LTIP unit is generally the economic equivalent of a share of restricted stock in Boston Properties, Inc. The aggregate value of the LTIP units is not included in "Unearned compensation" in the consolidated balance sheets as it is reflected in "Redeemable Partnership Units." Employees vest in restricted stock and LTIP units over a five-year term. Restricted stock and LTIP units are measured at fair value on the date of grant based on the number of shares or units granted and the price of Boston Properties, Inc.'s Common Stock on the date of grant as quoted on

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

the New York Stock Exchange. Such value is generally recognized as an expense ratably over the corresponding employee service period. Stock-based compensation expense associated with restricted stock and LTIP units was approximately \$1.3 million and \$0.4 million during the three months ended March 31, 2004 and 2003, respectively.

**14. Segment Information**

The Company's segments are based on the Company's method of internal reporting which classifies its operations by both geographic area and property type. The Company's segments by geographic area are Greater Boston, Greater Washington, D.C., Midtown Manhattan, Greater San Francisco and Princeton, New Jersey. Segments by property type include: Class A Office, Office/Technical, Industrial and Hotels.

Asset information by segment is not reported because the Company does not use this measure to assess performance. Therefore, depreciation and amortization expense is not allocated among segments. Interest and other income, development and management services, general and administrative expenses, interest expense, depreciation and amortization expense, net derivative losses and losses from early extinguishments of debt are not included in net operating income as the internal reporting addresses these items on a corporate level.

Net Operating Income, or "NOI," is a non-GAAP financial measure equal to net income available to common unitholders, the most directly comparable GAAP financial measure, plus preferred distributions, losses from early extinguishments of debt, net derivative losses, depreciation and amortization, interest expense, general and administrative expense, less gains on sales of real estate from discontinued operations, income from discontinued operations, gains on sales of real estate, income from unconsolidated joint ventures, minority interest in property partnerships, interest and other income and development and management services income. The Company uses NOI internally as a performance measure and believes NOI provides useful information to investors regarding its financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level. Therefore, the Company believes NOI is a useful measure for evaluating the operating performance of real estate assets.

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

investors regarding its financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level. Therefore, the Company believes NOI is a useful measure for evaluating the operating performance of real estate assets.

Information by geographic area and property type:

Three months ended March 31, 2004 (dollars in thousands):

	Greater Boston	Greater Washington, D.C.	Midtown Manhattan	Greater San Francisco	New Jersey	Total
<b>Rental Revenue:</b>						
Class A	\$ 68,883	\$ 56,766	\$ 110,697	\$ 49,008	\$ 18,458	\$ 303,812
Office/Technical	2,222	3,354	—	134	—	5,710
Industrial	100	—	—	—	—	100
Hotels	13,178	—	—	—	—	13,178
<b>Total</b>	<b>84,383</b>	<b>60,120</b>	<b>110,697</b>	<b>49,142</b>	<b>18,458</b>	<b>322,800</b>
<b>% of Total</b>	<b>26.14%</b>	<b>18.62%</b>	<b>34.30%</b>	<b>15.22%</b>	<b>5.72%</b>	<b>100.00%</b>
<b>Operating Expenses:</b>						
Class A	23,720	15,978	34,633	17,919	7,203	99,453
Office/Technical	555	878	—	31	—	1,464
Industrial	115	—	—	—	—	115
Hotels	11,678	—	—	—	—	11,678
<b>Total</b>	<b>36,068</b>	<b>16,856</b>	<b>34,633</b>	<b>17,950</b>	<b>7,203</b>	<b>112,710</b>
<b>% of Total</b>	<b>32.00%</b>	<b>14.96%</b>	<b>30.73%</b>	<b>15.92%</b>	<b>6.39%</b>	<b>100.00%</b>
<b>Net Operating Income</b>	<b>\$ 48,315</b>	<b>\$ 43,264</b>	<b>\$ 76,064</b>	<b>\$ 31,192</b>	<b>\$ 11,255</b>	<b>\$ 210,090</b>
<b>% of Total</b>	<b>23.00%</b>	<b>20.59%</b>	<b>36.21%</b>	<b>14.85%</b>	<b>5.35%</b>	<b>100.00%</b>

Three months ended March 31, 2003 (dollars in thousands):

	Greater Boston	Greater Washington, D.C.	Midtown Manhattan	Greater San Francisco	New Jersey	Total
<b>Rental Revenue:</b>						
Class A	\$ 70,577	\$ 45,932	\$ 105,550	\$ 53,003	\$ 17,591	\$ 292,653
Office/Technical	2,257	3,475	—	441	—	6,173
Industrial	321	—	—	—	—	321
Hotels	13,246	—	—	—	—	13,246
<b>Total</b>	<b>86,401</b>	<b>49,407</b>	<b>105,550</b>	<b>53,444</b>	<b>17,591</b>	<b>312,393</b>
<b>% of Total</b>	<b>27.66%</b>	<b>15.81%</b>	<b>33.79%</b>	<b>17.11%</b>	<b>5.63%</b>	<b>100.00%</b>
<b>Rental Expenses:</b>						
Class A	26,187	13,461	30,869	19,245	6,800	96,562
Office/Technical	543	1,029	—	129	—	1,701
Industrial	134	—	—	—	—	134
Hotels	11,171	—	—	—	—	11,171
<b>Total</b>	<b>38,035</b>	<b>14,490</b>	<b>30,869</b>	<b>19,374</b>	<b>6,800</b>	<b>109,568</b>
<b>% of Total</b>	<b>34.71%</b>	<b>13.22%</b>	<b>28.17%</b>	<b>17.69%</b>	<b>6.21%</b>	<b>100.00%</b>
<b>Net Operating Income</b>	<b>\$ 48,366</b>	<b>\$ 34,917</b>	<b>\$ 74,681</b>	<b>\$ 34,070</b>	<b>\$ 10,791</b>	<b>\$ 202,825</b>
<b>% of Total</b>	<b>23.85%</b>	<b>17.22%</b>	<b>36.82%</b>	<b>16.80%</b>	<b>5.31%</b>	<b>100.00%</b>

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

The following is a reconciliation of net operating income to net income available to common unitholders:

	Three Months Ended March 31,	
	2004	2003
	(in thousands)	
Net operating income	\$ 210,090	\$ 202,825
Add:		
Development and management services	3,326	4,590
Interest and other	7,528	415
Minority interests in property partnerships	328	428
Income from unconsolidated joint ventures	1,377	2,658
Gains on sales of real estate	8,164	64,694
Income from discontinued operations	1,302	3,549
Gains on sales of real estate from discontinued operations	3,073	91,942
Less:		
General and administrative	(12,600)	(11,399)
Interest expense	(74,305)	(73,645)
Depreciation and amortization	(56,177)	(49,272)
Net derivative losses	—	(932)
Losses from early extinguishments of debt	(6,258)	(1,474)
Preferred distributions	(4,975)	(6,360)
Net income available to common unitholders	<u>\$ 80,873</u>	<u>\$ 228,019</u>

#### 15. Recent Accounting Pronouncements

In January 2003, the FASB issued FIN 46, which provides guidance on how to identify a variable interest entity (VIE) and determine when the assets, liabilities, noncontrolling interests, and results of operations of a VIE are to be included in an entity's consolidated financial statements. A VIE exists when either the total equity investment at risk is not sufficient to permit the entity to finance its activities by itself, or the equity investors lack one of three characteristics associated with owning a controlling financial interest. In December 2003, the FASB reissued FIN 46 with certain modifications and clarifications. Application of this guidance was effective as of December 31, 2003 for interests in certain VIEs commonly referred to as special-purpose entities (SPEs). Application for all other types of entities was required for periods ending after March 15, 2004, unless previously applied. The Company's adoption of FIN 46 did not have a material impact on its financial position, results of operations or liquidity.

In March 2004, the Emerging Issues Task Force reached a final consensus regarding Issue 03-6, "Participating Securities and the Two-Class Method under FAS 128." The issue addresses a number of questions regarding the computation of earnings per share by companies that have issued securities other than common stock that participate in dividends and earnings of the issuing entity. Such securities are contractually entitled to receive dividends when and if the entity declares dividends on common stock. The issue also provides further guidance on applying the two-class method of calculating earnings per share once it is determined that a security is participating. The two-class method is an earnings allocation formula that determines earnings per share for each class of common stock and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings. This consensus is effective for the period ending June 30, 2004 and should be applied by restating previously reported earnings per share. The Company is evaluating the impact of this consensus as it relates to its Operating Partnership units, but does not anticipate that the adoption will have a material impact on its financial position, results of operations or liquidity.

**BOSTON PROPERTIES LIMITED PARTNERSHIP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

**16. Subsequent Events**

On April 1, 2004, the Company sold Discoverly Two, Three, Six and Seven, located in Rockville, Maryland, for an aggregate of \$42.0 million. The properties consist of two Class A office properties totaling approximately 155,000 square feet and two land parcels, one of which is subject to a ground lease. In addition, the Company sold The Aboretum, a Class A office property totaling approximately 96,000 square feet located in Reston, Virginia, for \$21.5 million.

On April 1, 2004, the Company acquired 1330 Connecticut Avenue, a 259,000 square foot Class A office property located in Washington, D.C. at a purchase price of approximately \$86.6 million. In addition, the Company paid approximately \$1.4 million of closing costs and will be obligated to fund an additional \$9.2 million for tenant and capital improvements during approximately the first two years of ownership. The acquisition was financed with the assumption of mortgage indebtedness secured by the property totaling approximately \$52.4 million, which bears interest at a fixed rate of 7.58% per annum and matures in 2011, and available cash.

On April 23, 2004, the Company obtained nuclear, biological and chemical insurance coverage with a \$640 million per occurrence limit for “certified acts of terrorism” as defined by TRIA, which is provided by IXP, Inc. as a direct insurer. Under TRIA, the federal government backstops this coverage after payment of the required deductible and 10% coinsurance.

On May 5, 2004, Boston Properties, Inc., as general partner of the Company, declared a distribution in the amount of \$0.65 per common unit payable on July 30, 2004 to common unitholders of record as of the close of business on June 30, 2004.

**ITEM 2—Management’s Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report. This Report on Form 10-Q contains forward-looking statements within the meaning of the federal securities laws. We caution investors that any forward-looking statements presented in this report, or which management may make orally or in writing from time to time, are based on management’s beliefs and assumptions made by, and information currently available to, management. When used, the words “anticipate,” “believe,” “expect,” “intend,” “may,” “might,” “plan,” “estimate,” “project,” “should,” “will,” “result” and similar expressions which do not relate solely to historical matters are intended to identify forward-looking statements. Such statements are subject to risks, uncertainties and assumptions and are not guarantees of future performance, which may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. We caution you that while forward-looking statements reflect our good faith beliefs when we make them, they are not guarantees of future performance and are impacted by actual events when they occur after we make such statements. We expressly disclaim any responsibility to update forward-looking statements, whether as a result of new information, future events or otherwise. Accordingly, investors should use caution in relying on forward-looking statements, which are based on results and trends at the time they are made, to anticipate future results or trends.

Some of the risks and uncertainties that may cause our actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, the following:

- General risks affecting the real estate industry (including, without limitation, the inability to enter into or renew leases on favorable terms, dependence on tenants’ financial condition, and competition from other developers, owners and operators of real estate)
- Financing may not be available on favorable terms or at all, and our cash flow from operations and access to attractive capital may be insufficient to fund acquisitions and developments
- We may be unsuccessful in managing changes in our portfolio composition or integrating acquisitions successfully
- Risks and uncertainties affecting property development and construction (including, without limitation, construction delays, cost overruns, inability to obtain necessary permits and public opposition to such activities)
- Risks associated with downturns in the national and local economies (including increased unemployment in our core markets), increases in interest rates, and volatility in the securities markets
- Risks associated with an increase in the frequency and scope of changes in state and local tax laws and increases in the number of state and local tax audits
- Costs of compliance with the Americans with Disabilities Act and other similar laws
- Potential liability for uninsured losses and environmental contamination
- Risks associated with the potential failure of Boston Properties, Inc. to qualify as a REIT under the Internal Revenue Code of 1986, as amended
- Possible adverse changes in tax and environmental laws, as well as the impact of newly adopted accounting principles on our accounting policies and on period-to-period comparisons of financial results
- Risks associated with our dependence on key personnel whose continued service is not guaranteed.

The risks set forth above are not exhaustive. Other sections of this report may include additional factors that could adversely affect our business and financial performance. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management



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to predict all risk factors, nor can it assess the impact of all risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

### **Overview**

Boston Properties Limited Partnership is the entity through which Boston Properties, Inc., a fully integrated self-administered and self-managed real estate investment trust, or “REIT,” and one of the largest owners and developers of office properties in the United States, conducts substantially all of its business and owns (either directly or through subsidiaries) substantially all of its assets. Our properties are concentrated in four core markets—Boston, midtown Manhattan, Washington, D.C. and San Francisco. We generate revenue and cash primarily by leasing our Class A office space to our tenants. Factors we consider when we lease space include creditworthiness of the tenant, the length of the lease, the rental rate to be paid, costs of tenant improvements, operating costs and real estate taxes, vacancy and general economic factors.

Our industry’s performance is generally predicated on a sustained pattern of job growth. In 2003, while the overall United States economy began to demonstrate sustained overall economic growth, there were few indications that the economy was creating jobs at a pace sufficient to lead to increased demand for our office space. We continued to operate in a period of weak fundamentals, evidenced by relatively high vacancy and correspondingly lower market rents. The first quarter of 2004 has signified that a change in these fundamentals may be forthcoming. We believe the economy is recovering, as evidenced by job growth and growth in Gross Domestic Product. In general, while market rents have not shown signs of meaningful improvement, rents have begun to stabilize and in a few select instances we were able to slightly increase rents. Based on the foregoing we are guardedly optimistic that fundamentals will begin to improve in the markets in which we operate.

Our corporate strategy of owning high-quality office buildings concentrated in strong, supply-constrained markets and emphasizing long-term leases to creditworthy tenants has continued to lessen the overall impact of the weak fundamentals in the operating environment by limiting our lease expiration exposure both from natural lease expirations and from terminations due to tenant defaults. As a result, despite challenging market conditions our overall occupancy has been relatively stable over the past several quarters and we expect this trend to continue throughout the remainder of 2004.

In the face of these challenging market conditions, we have followed a disciplined approach to managing our operations by focusing primarily on enhancing the value of our existing portfolio through strategic sales and successful leasing efforts and by solidifying our capital structure through the refinancing of a significant portion of our variable rate debt with long-term, fixed-rate debt and the issuance of common equity. Our variable rate debt now consists almost entirely of our construction loans on Times Square Tower and New Dominion Two. Accordingly, our exposure to the costs associated with rising interest rates will be minimized. We are also currently marketing select non-core assets and expect to complete some of these sales in the second quarter of 2004. As a result of our recently completed public equity offering and completed and expected sales of non-core assets, we are well-positioned and have the capacity with which to finance new acquisitions and developments.

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The highlights of the three months ended March 31, 2004 included the following:

- We sold the following eleven non-core office/technical and industrial properties aggregating approximately 222,000 square feet:

<u>Date</u>	<u>Property</u>	<u>Sales Price</u>
January 16, 2004	430 Rozzi Place located in South San Francisco (one building)(1)	\$2.5 million
February 4, 2004	Hilltop Office Center located in South San Francisco (nine buildings)(1)	\$18.0 million
February 10, 2004	Sugarland Business Park—Building Two located in Herndon, Virginia (one building)	\$7.1 million

(1) We had a 35.7% interest in this property, which was consolidated in our financial statements due to our unilateral control.

- On January 23, 2004, we refinanced the \$493.5 million construction loan collateralized by the Times Square Tower property in New York City, which bore interest at LIBOR + 1.95% per annum and was scheduled to mature in November 2004. The new facility totals \$475.0 million and is comprised of two tranches. The first tranche of the refinanced construction loan consists of a \$300.0 million loan commitment which bears interest at LIBOR + 0.90% per annum and matures in January 2006. The first tranche includes a provision for a one-year extension. The second tranche consists of a \$175.0 million term loan which bears interest at LIBOR + 1.00% per annum and matures in January 2007.
- On January 30, 2004, a third-party terminated an agreement to enter into a ground lease with us, and in connection therewith we subsequently received consideration of approximately \$7.5 million. As we have no further obligations in connection with this agreement, such amount is reflected within revenue as interest and other in the consolidated statements of operations for the three months ended March 31, 2004.
- In February 2004, we signed two new leases with law firms totaling 131,807 square feet at Times Square Tower. Manatt, Phelps & Phillips, LLP signed a lease for 85,468 square feet and Pitney, Hardin, Kipp & Szuch LLP signed a lease for 46,339 square feet. Manatt, Phelps & Phillips, LLP and Pitney, Hardin, Kipp & Szuch LLP will be joining O'Melveny & Myers and Clarendon National Insurance Company, and will bring the building, a portion of which was placed in service in April 2004, to approximately 35% leased.
- On March 3, 2004, Boston Properties, Inc. completed a public offering of 5,700,000 shares of its common stock at a price to the public of \$51.40 per share. The proceeds from this public offering, net of underwriters' discount and offering costs, totaling approximately \$291.1 million were contributed to us in exchange for 5,700,000 common units and were used in part to:
  - Repay the mortgage loan collateralized by our One and Two Reston Overlook properties totaling approximately \$65.8 million, together with a prepayment penalty totaling approximately \$0.7 million. The mortgage loan bore interest at a fixed rate of 7.45% per annum and was scheduled to mature in August 2004.
  - Repay the mortgage loans collateralized by our Lockheed Martin and NIMA properties totaling approximately \$24.5 million and \$20.0 million, respectively, together with prepayment penalties aggregating approximately \$5.6 million. The mortgage loans bore interest at fixed rates of 6.61% and 6.51% per annum, respectively, and were scheduled to mature in June 2008.
  - Acquire the remaining outside interests in our 140 Kendrick Street joint venture properties located in Needham, Massachusetts for cash of \$21.6 million and the assumption of the outside partner's share of the mortgage debt on the properties of approximately \$41.6 million.

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Transactions completed subsequent to March 31, 2004 included the following:

- On April 1, 2004, we acquired 1330 Connecticut Avenue, a 259,000 square foot Class-A office property in Washington, D.C. at a purchase price of approximately \$86.6 million. In addition, we paid approximately \$1.4 million of closing costs and will be obligated to fund an additional \$9.2 million for tenant and capital improvements during approximately the first two years of ownership. The acquisition was financed with the assumption of mortgage indebtedness secured by the property totaling approximately \$52.4 million, which bears interest at a fixed rate of 7.58% per annum and matures in 2011, and available cash from the our stock offering discussed above.
- We sold the following three buildings aggregating approximately 250,000 square feet and two land parcels, one of which is subject to a ground lease:

<u>Date</u>	<u>Property</u>	<u>Sales Price</u>
April 1, 2004	Decoverly Two, Three, Six and Seven located in Rockville, Maryland (two buildings and two land parcels)	\$42.0 million
April 1, 2004	The Arboretum located in Reston, Virginia (one building)	\$21.5 million

- On April 26, 2004 we entered into a first amendment to lease with Genentech under which Genentech will expand into an additional 111,273 square feet at 611 Gateway Boulevard with an expected term commencement in December 2004. With this expansion, Genentech will occupy the entire building consisting of 256,302 square feet.

### **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, or GAAP, requires management to use judgment in the application of accounting policies, including making estimates and assumptions. We base our estimates on historical experience and on various other assumptions believed to be reasonable under the circumstances. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. If our judgment or interpretation of the facts and circumstances relating to various transactions had been different, it is possible that different accounting policies would have been applied resulting in a different presentation of our financial statements. From time to time, we evaluate our estimates and assumptions. In the event estimates or assumptions prove to be different from actual results, adjustments are made in subsequent periods to reflect more current information. Below is a discussion of accounting policies that we consider critical in that they may require complex judgment in their application or require estimates about matters that are inherently uncertain.

#### *Real Estate*

Upon acquisitions of real estate, we assess the fair value of acquired tangible and intangible assets, including land, buildings, tenant improvements, above and below market leases, origination costs, acquired in-place leases, other identified intangible assets and assumed liabilities in accordance with Statement of Financial Accounting Standards ("SFAS") No. 141, "Business Combinations" and allocate the purchase price to the acquired assets and assumed liabilities, including land at appraised value and buildings at replacement cost. We assess and consider fair value based on estimated cash flow projections that utilize appropriate discount and/or capitalization rates, as well as available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known and anticipated trends, and market and economic conditions. The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant. We also consider an allocation of purchase price of other acquired intangibles, including acquired in-place leases that may have a customer relationship intangible value, including (but not limited to) the nature and extent of the existing relationship with the tenants, the tenant's credit quality and expectations of lease renewals. Based on our acquisitions to date, our allocation to customer relationship intangible assets has been immaterial.

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We record acquired “above and below” market leases at their fair value; using a discount rate which reflects the risks associated with the leases acquired, equal to the difference between (1) the contractual amounts to be paid pursuant to each in-place lease and (2) management’s estimate of fair market lease rates for each corresponding in-place lease, measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the term of any below-market fixed rate renewal options for below-market leases. Other intangible assets acquired include amounts for in-place lease values that are based on our evaluation of the specific characteristics of each tenant’s lease. Factors to be considered include estimates of carrying costs during hypothetical expected lease-up periods considering current market conditions, and costs to execute similar leases. In estimating carrying costs, we include real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, we consider leasing commissions, legal and other related expenses.

Real estate is stated at depreciated cost. The cost of buildings and improvements includes the purchase price of property, legal fees and other acquisition costs. Costs directly related to the development of properties are capitalized. Capitalized development costs include interest, internal wages, property taxes, insurance, and other project costs incurred during the period of development.

Management reviews its long-lived assets used in operations for impairment when there is an event or change in circumstances that indicates an impairment in value. An asset is considered impaired when the undiscounted future cash flows are not sufficient to recover the asset’s carrying value. If such impairment is present, an impairment loss is recognized based on the excess of the carrying amount of the asset over its fair value. The evaluation of anticipated cash flows is highly subjective and is based in part on assumptions regarding future occupancy, rental rates and capital requirements that could differ materially from actual results in future periods. Since cash flows on properties considered to be “long-lived assets to be held and used” as defined by SFAS No. 144 are considered on an undiscounted basis to determine whether an asset has been impaired, our established strategy of holding properties over the long term directly decreases the likelihood of recording an impairment loss. If our strategy changes or market conditions otherwise dictate an earlier sale date, an impairment loss may be recognized and such loss could be material. If we determine that impairment has occurred, the affected assets must be reduced to their fair value. No such impairment losses have been recognized to date.

SFAS No. 144, “Accounting for the Impairment or Disposal of Long-Lived Assets,” which was adopted on January 1, 2002, requires that qualifying assets and liabilities and the results of operations that have been sold, or otherwise qualify as “held for sale,” be presented as discontinued operations in all periods presented if the property operations are expected to be eliminated and we will not have significant continuing involvement following the sale. The components of the property’s net income that is reflected as discontinued operations include the net gain (or loss) on the eventual disposition of the property held for sale, operating results, depreciation and interest expense (if the property is subject to a secured loan). Following the classification of a property as “held for sale,” no further depreciation is recorded on the assets.

A variety of costs are incurred in the acquisition, development and leasing of our properties. After determination is made to capitalize a cost, it is allocated to the specific component of a project that is benefited. Determination of when a development project is substantially complete and capitalization must cease involves a degree of judgement. Our capitalization policy on our development properties is guided by SFAS No. 34 “Capitalization of Interest Cost” and SFAS No. 67 “Accounting for Costs and the Initial Rental Operations of Real Estate Properties.” We consider a construction project as substantially completed and held available for occupancy upon the completion of tenant improvements, but no later than one year from cessation of major construction activity. We cease capitalization on the portion substantially completed and occupied or held available for occupancy, and capitalize only those costs associated with the portion under construction.

*Investments in Unconsolidated Joint Ventures*

Except for ownership interests in a variable interest entity, we account for our investments in joint ventures under the equity method of accounting as we exercise significant influence, but do not control these entities. These investments are recorded initially at cost, as Investments in Unconsolidated Joint Ventures, and subsequently adjusted for equity in earnings and cash contributions and distributions. Any difference between the carrying amount of these investments on our balance sheet and the underlying equity in net assets is amortized as an adjustment to equity in earnings of unconsolidated joint ventures over 40 years. Under the equity method of accounting, our net equity is reflected on the consolidated balance sheets, and our share of net income or loss from the joint ventures is included on the consolidated statements of operations. The joint venture agreements may designate different percentage allocations among investors for profits and losses, however, our recognition of joint venture income or loss generally follows the joint venture's distribution priorities, which may change upon the achievement of certain investment return thresholds.

We serve as the development manager for the joint venture at 901 New York Avenue currently under development. The profit on development fees received from this joint venture is recognized to the extent attributable to the outside interest in the joint venture.

*Revenue Recognition*

Base rental revenue is reported on a straight-line basis over the terms of our respective leases. In accordance with SFAS No. 141, we recognize rental revenue of acquired in-place "above and below" market leases at their fair value over the terms of the respective leases. Accrued rental income represents rental income recognized in excess of rent payments actually received pursuant to the terms of the individual lease agreements. We maintain an allowance against accrued rental income for future potential tenant credit losses. The credit assessment is based on the estimated accrued rental income that is recoverable over the term of the lease. We also maintain an allowance for doubtful accounts for estimated losses resulting from the inability of tenants to make required rent payments. The computation of this allowance is based on the tenants' payment history and current credit status, as well as certain industry or geographic specific credit considerations. If our estimates of collectibility differ from the cash received, the timing and amount of our reported revenue could be impacted. The average remaining term of our in-place tenant leases was approximately 7.0 years as of March 31, 2004. The credit risk is mitigated by the high quality of our existing tenant base, reviews of prospective tenants' risk profiles prior to lease execution and continual monitoring of our portfolio to identify potential problem tenants.

Recoveries from tenants, consisting of amounts due from tenants for common area maintenance, real estate taxes and other recoverable costs, are recognized as revenue in the period the expenses are incurred. Tenant reimbursements are recognized and presented in accordance with Emerging Issues Task Force, or EITF, Issue 99-19 "Reporting Revenue Gross as a Principal versus Net as an Agent," or Issue 99-19. Issue 99-19 requires that these reimbursements be recorded on a gross basis, as we are generally the primary obligor with respect to purchasing goods and services from third-party suppliers, have discretion in selecting the supplier and have credit risk.

Our hotel revenues are derived from room rentals and other sources such as charges to guests for long-distance telephone service, fax machine use, movie and vending commissions, meeting and banquet room revenue and laundry services. Hotel revenues are recognized as earned.

We record our development fees earned on real estate projects on a straight-line basis over the development period, which approximates the percentage of completion method described in SOP 81-1 and provides a more accurate measurement over the period of fees earned. Management fees that are contingent upon the collection of rents are recorded and earned based on a percentage of collected rents at the properties under management, and not on a straight line basis.

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Gains on sales of real estate are recognized pursuant to the provisions of SFAS No. 66, "Accounting for Sales of Real Estate." The specific timing of the sale is measured against various criteria in SFAS No. 66 related to the terms of the transactions and any continuing involvement in the form of management or financial assistance associated with the properties. If the sales criteria are not met, we defer gain recognition and account for the continued operations of the property by applying the finance, installment or cost recovery methods, as appropriate, until the sales criteria are met.

### *Depreciation and Amortization*

We compute depreciation and amortization on our properties using the straight-line method based on estimated useful asset lives. In accordance with SFAS No. 141, we allocate the acquisition cost of real estate to land, building, tenant improvements, acquired "above-" and "below-" market leases, origination costs and acquired in-place leases based on management's assessment of their fair values and depreciate or amortize these assets over their useful lives. The amortization of acquired "above-" and "below-" market leases and acquired in-place leases is recorded as an adjustment to revenue and depreciation and amortization, respectively, in the Consolidated Statements of Operations.

### *Fair Value of Financial Instruments*

We calculate the fair value of our mortgage debt notes payable and unsecured senior notes. We discount the spread between the future contractual interest payments and future interest payments on our mortgage debt and unsecured notes based on a current market rate. In determining the current market rate, we add a market spread to the quoted yields on federal government treasury securities with similar maturity dates to our own debt. In addition, we are also required to adjust the carrying values of our derivative contracts on a quarterly basis to their fair values. Because our valuations of our financial instruments are based on these types of estimates, the fair value of our financial instruments may change if our estimates do not prove to be accurate.

## **Results of Operations**

At March 31, 2004, we owned 129 properties (the "Total Property Portfolio"). As a result of changes within our Total Property Portfolio, the financial data presented below shows significant changes in revenue and expenses from period-to-period. We do not believe that our period-to-period financial data are comparable. Therefore, the comparison of operating results for the three months ended March 31, 2004 and 2003 show separately changes attributable to the properties that were owned by us throughout each period compared (the "Same Property Portfolio") and the changes attributable to the Total Property Portfolio.

In our analysis of operating results, particularly to make comparisons of NOI between periods meaningful, it is important to provide information for properties that were in-service and owned by us throughout each period presented. We refer to properties acquired or placed in-service prior to the beginning of the earliest period presented and owned by us through the end of the latest period presented as "Same Property Portfolio." The "Same Property Portfolio" therefore excludes properties placed in service or acquired after the beginning of the earliest period presented or disposed of prior to the end of the latest period presented. Accordingly, it takes at least one year and one quarter after a property is acquired or treated as "in-service" for that property to be included in Same Property Portfolio.

### ***Comparison of the three months ended March 31, 2004 to the three months ended March 31, 2003.***

The table below reflects selected operating information for the Same Property Portfolio and the Total Property Portfolio. The Same Property Portfolio consists of the 116 properties totaling approximately 29.4 million square feet of office space and three hotel properties acquired or placed in service on or prior to January 1, 2003 and owned through March 31, 2004. The Total Property Portfolio includes amounts from properties either placed in service or acquired after January 1, 2003 or disposed of on or prior to March 31, 2004.

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Net Operating Income, or “NOI,” is a non-GAAP financial measure equal to net income available to common unitholders, the most directly comparable GAAP financial measure, plus net derivative losses, depreciation and amortization, interest expense and general and administrative expense, less gains on sales of real estate from discontinued operations, income from discontinued operations, gains on sales of real estate, income from unconsolidated joint ventures, minority interest in property partnerships, interest and other income and development and management services income. We use NOI internally as a performance measure and believe NOI provides useful information to investors regarding our financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level. Therefore, we believe NOI is a useful measure for evaluating the operating performance of our real estate assets.

Our management also uses NOI to evaluate regional property level performance and to make decisions about resource allocations. Further, we believe NOI is useful to investors as a performance measure because, when compared across periods, NOI reflects the impact on operations from trends in occupancy rates, rental rates, operating costs and acquisition and development activity on an unleveraged basis, providing perspective not immediately apparent from net income. NOI excludes certain components from net income in order to provide results that are more closely related to a property’s results of operations. For example, interest expense is not necessarily linked to the operating performance of a real estate asset and is often incurred at the corporate level as opposed to the property level. In addition, depreciation and amortization, because of historical cost accounting and useful life estimates, may distort operating performance at the property level. NOI presented by us may not be comparable to NOI reported by other REITs that define NOI differently. We believe that in order to facilitate a clear understanding of our operating results, NOI should be examined in conjunction with net income as presented in our consolidated financial statements. NOI should not be considered as an alternative to net income as an indication of our performance or to cash flows as a measure of liquidity or ability to make distributions.

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(dollars in thousands)	Same Property Portfolio				Properties Sold		Properties Acquired		Properties Placed in Service			Total Portfolio			
	2004	2003	Increase/ (Decrease)	% Change	2004	2003	2004	2003	2004	2003	2004	2003	Increase/ (Decrease)	% Change	
<b>Rental Revenue:</b>															
Rental Revenue	\$ 290,608	\$ 293,090	\$ (2,482)	-0.85%	\$ 134	\$ 3,410	\$ 14,910	—	\$ 2,412	\$ 886	\$ 308,064	\$ 297,386	\$ 10,678	3.59%	
Termination Income	1,418	1,761	(343)	-19.49%	—	—	140	—	—	—	1,558	1,761	(203)	-11.55%	
<b>Total Rental Revenue</b>	<b>292,026</b>	<b>294,851</b>	<b>(2,825)</b>	<b>-0.96%</b>	<b>134</b>	<b>3,410</b>	<b>15,050</b>	<b>—</b>	<b>2,412</b>	<b>886</b>	<b>309,622</b>	<b>299,147</b>	<b>10,475</b>	<b>3.5%</b>	
Operating Expenses	97,038	96,888	150	0.16%	25	1,059	3,351	—	618	450	101,032	98,397	2,635	2.68%	
Net Operating Income, excluding hotels	194,988	197,963	(2,976)	-1.50%	109	2,351	11,699	—	1,794	436	208,590	200,750	7,840	3.91%	
Hotel Net Operating Income	1,500	2,075	(575)	-27.72%	—	—	—	—	—	—	1,500	2,075	(575)	-27.72%	
<b>Consolidated Net Operating Income</b>	<b>196,488</b>	<b>200,038</b>	<b>(3,550)</b>	<b>-1.77%</b>	<b>109</b>	<b>2,351</b>	<b>11,699</b>	<b>—</b>	<b>1,794</b>	<b>436</b>	<b>210,090</b>	<b>202,825</b>	<b>7,265</b>	<b>3.58%</b>	
<b>Other Revenue:</b>															
Development and Management Services	—	—	—	—	—	—	—	—	—	—	3,326	4,590	(1,264)	-27.54%	
Interest and Other	—	—	—	—	—	—	—	—	—	—	7,528	415	7,113	1,713.98%	
<b>Total Other Revenue</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>10,854</b>	<b>5,005</b>	<b>5,849</b>	<b>116.86%</b>	
<b>Other Expenses:</b>															
General and administrative	—	—	—	—	—	—	—	—	—	—	12,600	11,399	1,201	10.54%	
Interest	—	—	—	—	—	—	—	—	—	—	74,305	73,645	660	0.90%	
Depreciation and amortization	51,570	48,587	2,983	6.32%	21	330	3,833	—	753	355	56,177	49,272	6,905	14.01%	
Net derivative losses	—	—	—	—	—	—	—	—	—	—	—	932	(932)	-100.00%	
Loss from early extinguishment of debt	—	—	—	—	—	—	—	—	—	—	6,258	1,474	4,784	324.56%	
<b>Total Other Expenses</b>	<b>51,570</b>	<b>48,587</b>	<b>2,983</b>	<b>6.32%</b>	<b>21</b>	<b>330</b>	<b>3,833</b>	<b>—</b>	<b>753</b>	<b>355</b>	<b>149,340</b>	<b>136,722</b>	<b>12,618</b>	<b>9.23%</b>	
Income before joint ventures	\$ 144,918	\$ 151,451	\$ (6,533)	-4.39%	\$ 88	\$ 2,021	\$ 7,866	—	\$ 1,041	\$ 81	\$ 71,604	\$ 71,108	\$ 496	0.71%	
Income from unconsolidated joint ventures	\$ 1,074	\$ 908	\$ 166	18.28%	—	—	\$ 303	\$ 1,750	—	—	1,377	2,658	(1,281)	-48.19%	
Income from discontinued operations	—	—	—	—	—	—	—	—	—	—	1,302	3,549	(2,247)	-63.31%	
Minority interests in property partnerships	—	—	—	—	—	—	—	—	—	—	328	428	(100)	-23.36%	
Gains on sales of real estate	—	—	—	—	—	—	—	—	—	—	8,164	64,694	(56,530)	-87.38%	
Gains on sales of real estate from discontinued operations	—	—	—	—	—	—	—	—	—	—	3,073	91,942	(88,869)	-96.66%	
Preferred distributions	—	—	—	—	—	—	—	—	—	—	(4,975)	(6,360)	(1,385)	-21.78%	
<b>Net Income available to common unitholders</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>\$ 80,873</b>	<b>\$ 228,019</b>	<b>\$ (147,146)</b>	<b>-64.53%</b>	



**BOSTON PROPERTIES LIMITED PARTNERSHIP****Rental Revenue**

The increase in rental revenue of \$10.7 million in the Total Portfolio primarily relates to the purchase of the remaining interests in One and Two Discovery Square as of April 1, 2003 and the purchase of the remaining interests in One and Two Freedom Square as of August 5, 2003, the remaining interest in 140 Kendrick Street on March 24, 2004, as well as the purchase of 1333 New Hampshire Avenue on October 8, 2003. These additions to the portfolio increased revenue by approximately \$14.9 million, as described below:

Property	Date Acquired	Revenue for the three months ended March 31,		
		2004	2003	Change
		(in thousands)		
One and Two Discovery Square	April 1, 2003	\$ 3,324	\$—	\$ 3,324
One and Two Freedom Square	August 5, 2003	7,548	—	7,548
1333 New Hampshire Avenue	October 8, 2003	3,843	—	3,843
140 Kendrick Street	March 24, 2004	195	—	195
<b>Total Additions</b>		<b>\$ 14,910</b>	<b>\$—</b>	<b>\$ 14,910</b>

In addition, the placing into service of Waltham Weston Corporate Center, which was placed into service during 2003, and the addition of Shaws Supermarket in Boston added revenue of \$1.5 million. The aggregate increases were offset by a decrease of \$3.3 million due to the sale of 2300 N Street during 2003 that had not been classified as discontinued operations due to our continued involvement in the management of the property. Decreases in the remaining Same Property Portfolio reflects declining base rents of approximately \$1.7 million and a slight decrease in occupancy and straight-line rents of \$1.0 million resulting from increased free rent periods on renewals during 2003 and an increase in operating expense reimbursements related to higher operating expenses.

**Termination Income**

Termination income for the three months ended March 31, 2004 was related to nine tenants across the portfolio that terminated their leases and made termination payments totaling approximately \$1.6 million. This compared to termination income earned for the three months ended March 31, 2003 related to five tenants totaling \$1.8 million. As the business climate continues to improve, we expect termination income will dissipate to levels below 2003.

**Development and Management Services**

Our third-party fee income decreased \$1.3 million for the first quarter of 2004 compared to the first quarter of 2003, and we expect this to decrease further during 2005. We continue to pursue new fee-for-service projects and may be able to partially restore this fee business as we move into the later part of 2004 and 2005. In the first quarter of 2003 we recognized development fees of \$0.2 million on the construction of the residential building, The Belvidere in Boston, MA and approximately \$1.0 million on National Institute of Health in Washington, D.C. Our existing third-party fees continue in Washington, D.C. with 901 New York Avenue and National Institute of Health, as well as in New York at 90 Church Street.

**Interest and Other Income**

Interest and other income increased by \$7.1 million in the Total Portfolio for the three months ended March 31, 2004. For the three months ended March 31, 2004, we recognized approximately \$7.0 million in connection with the termination by a third-party of an agreement to enter into a ground lease with us.

**BOSTON PROPERTIES LIMITED PARTNERSHIP****Operating Expenses**

Property operating expenses in the Total Portfolio (real estate taxes, utilities, insurance, repairs and maintenance, cleaning and other property-related expenses) increased by \$2.6 million. Approximately \$3.4 million of the increase is due to the additions of 1333 New Hampshire Avenue, One and Two Discovery Square, One and Two Freedom Square and 140 Kendrick Street. This increase was offset by a decrease of \$1.0 million related to 2300 N Street which was sold during 2003 and not classified as discontinued operations due to our continued involvement in the management of the property. The remaining increases are due to the overall increase in Same Property Portfolio operating expenses of \$0.2 million.

**Hotel Net Operating Income**

Net operating income for the hotel properties decreased by \$0.6 million or approximately 27.72% for the three months ended March 31, 2004 compared to the three months ended March 31, 2003. We are cautiously optimistic that 2004 will in fact show a recovery with the Democratic National Convention being held in Boston and a number of other citywide conventions.

The following reflects our occupancy and rate information for the three hotel properties for the three months ended March 31, 2004 and 2003:

	2004	2003	Increase (Decrease)
Occupancy	71.1%	68.2%	4.25%
Average daily rate	\$144.77	\$148.41	(2.45)%
Revenue per available room, REVPAR	\$103.60	\$101.39	2.18%

**Other Expenses****General and Administrative**

General and administrative expenses in the Total Portfolio increased during the three months ended March 31, 2004 as compared to the three months ended March 31, 2003 by \$1.2 million or 10.54%. An aggregate of \$0.5 million of the increase is attributable to changes in the form of equity-based compensation, as further described below. The remaining increase is due to compensation increases during 2004 as well as an increase in Board of Directors fees related to increased responsibilities in association with the Sarbanes-Oxley Act.

In 2003, Boston Properties, Inc. transitioned to using solely restricted stock and/or LTIP units, as opposed to granting stock options and restricted stock, under the 1997 Stock Option and Incentive Plan as its primary vehicle for employee equity compensation. An LTIP unit is generally the economic equivalent of a share of restricted stock in Boston Properties, Inc. Employees vest in restricted stock and LTIP units over a five-year term. Restricted stock and LTIP units are measured at fair value on the date of grant based on the number of shares or units granted and the price of Boston Properties, Inc.'s common stock on the date of grant as quoted on the New York Stock Exchange. Such value is recognized as an expense ratably over the corresponding employee service period. To the extent restricted stock or LTIP units are forfeited prior to vesting, the corresponding previously recognized expense is reversed as an offset to "Stock-based compensation." Stock-based compensation expense associated with restricted stock was approximately \$1.0 million during the three months ended March 31, 2004. Stock-based compensation expense associated with \$6.1 million of restricted stock issued by Boston Properties, Inc. granted in January 2003 will generally be expensed ratably as such restricted stock vests over a five-year vesting period. Stock-based compensation associated with approximately \$9.7 million of restricted stock issued by Boston Properties, Inc. and LTIP units that were granted in January 2004 will also be incurred ratably as such restricted stock and LTIP units vest. To the extent the Board of Directors of Boston Properties, Inc. continues the

**BOSTON PROPERTIES LIMITED PARTNERSHIP**

policy of granting restricted equity awards in lieu of stock options at comparable levels, we will continue to experience higher costs associated with equity-based compensation until 2008 at which time the annual incremental increase in stock-based compensation expense will be substantially realized.

**Interest Expense**

Interest expense for the Total Portfolio increased as a result of our strategic decision to replace our variable rate debt with primarily unsecured fixed rate debt and the issuance of approximately \$1.475 billion of unsecured fixed rate senior notes. Our total debt outstanding at March 31, 2004 was approximately \$4.9 billion compared to \$5.0 billion at March 31, 2003. The following summarizes our debt outstanding for the three months ended March 31, 2004 compared with 2003.

	March 31,	
	2004	2003
(dollars in thousands)		
<b>Debt Summary:</b>		
Balance		
Fixed rate	\$4,500,701	\$4,285,162
Variable rate	410,060	694,951
<b>Total</b>	<b>\$4,910,761</b>	<b>\$4,980,113</b>
Percent of total debt:		
Fixed rate	91.65%	86.05%
Variable rate	8.35%	13.95%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>
Weighted average interest rate at end of period:		
Fixed rate	6.67%	6.88%
Variable rate	2.10%	2.99%
<b>Total</b>	<b>6.28%</b>	<b>6.33%</b>

**Depreciation and Amortization**

Depreciation and amortization expense for the Total Portfolio increased as a result of the addition of One and Two Discovery Square, One and Two Freedom Square, 1333 New Hampshire Avenue and 140 Kendrick Street, which collectively represented an aggregate of \$3.8 million of the increase. Increases in Same Property Portfolio represented approximately \$3.0 million.

Costs directly related to the development of rental properties are capitalized. Capitalized development costs include interest, wages, property taxes, insurance and other project costs incurred during the period of development. Capitalized wages for the three months ended March 31, 2004 and 2003 were \$1.4 million and \$1.2 million, respectively. These costs are not included in the general and administrative expenses discussed above. Interest capitalized for the three months ended March 31, 2004 and 2003 was \$4.8 million and \$4.5 million, respectively. These costs are not included in the interest expense referenced above.

**Net Derivative Losses**

Net derivative losses for the Total Portfolio represent the adjustment to fair value and cash settlements of our derivative contract that are not effective for accounting purposes. The fair value of our derivative contract, which was \$6.4 million at March 31, 2004, is included on our balance sheets. As a result of our contract modification in August 2003, we will have no further earnings volatility on the remaining derivative contract. See Item 3- Quantitative and Qualitative Disclosures about Market Risk.

## BOSTON PROPERTIES LIMITED PARTNERSHIP

### **Joint Ventures**

The decrease in income from unconsolidated joint ventures in the Total Portfolio is related to the purchase of the remaining interests in One and Two Discovery Square and One and Two Freedom Square. One and Two Discovery Square are included in the Total Portfolio Revenue as of April 1, 2003. One and Two Freedom Square are included in the Total Portfolio Revenue as of August 5, 2003. The reclassification of these properties caused the overall income from joint ventures to decrease \$1.3 million for the three months ended March 31, 2004 compared to the three months ended March 31, 2003.

### **Other**

The decrease in income from discontinued operations in the Total Portfolio for the three months ended March 31, 2004 was a result of properties being sold during the first quarter of 2003 and 2004. We did not recognize a full quarter of revenue and expenses with respect to these properties. Included in the three months ended March 31, 2004 is a full quarter of The Arboretum, Decoverly Two, Three and Seven and 38 Cabot Boulevard as well as a partial quarter of 430 Rozzi Place and Sugarland Office Park, Building Two. Included in the three months ended March 31, 2003 is a full quarter of The Arboretum, Decoverly Two, Three, and Seven and 38 Cabot Boulevard, 430 Rozzi Place and Sugarland Office Park, Building Two as well as a partial quarter of 875 Third Avenue and The Candler Building.

Gains on the sales of real estate for the three months ended March 31, 2004 in the Total Portfolio relate to the sale of Hilltop Office Center. Gains for the three months ended March 31, 2003 relate to the sale of 2300 N Street. These properties are not included in discontinued operations due to our continuing involvement in the management, for a fee, of these properties after the sales.

Gains on sales of real estate from discontinued operations for the quarter ended March 31, 2004 in the Total Portfolio primarily related to the gain recognized on 430 Rozzi Place and Sugarland Office Park, Building Two. Gains on sales of real estate from discontinued operations for the quarter ended March 31, 2003 primarily related to the gains recognized on the sale of 875 Third Avenue and The Candler Building.

### **Liquidity and Capital Resources**

#### *General*

Our principal liquidity needs for the next twelve months are to:

- fund normal recurring expenses;
- meet debt service requirements;
- fund capital expenditures, including tenant improvements and leasing costs;
- fund current development costs not covered under construction loans;
- fund new property acquisitions; and
- make the minimum distribution required to maintain Boston Properties, Inc.'s REIT qualification under the Internal Revenue Code of 1986, as amended.

We believe that these needs will be satisfied using cash flows generated by operations and provided by financing activities. Rental revenue, recovery income from tenants, and other income from operations are our principal sources of capital used to pay operating expenses, debt service, recurring capital expenditures and the minimum distribution required to maintain Boston Properties, Inc.'s REIT qualification. We seek to increase income from our existing properties by maintaining quality standards for our properties that promote high occupancy rates and permit increases in rental rates while reducing tenant turnover and controlling operating expenses. Our sources of revenue also include third-party fees generated by our office real estate management,

**BOSTON PROPERTIES LIMITED PARTNERSHIP**

leasing, development and construction businesses. Consequently, we believe our revenue, together with proceeds from financing activities, will continue to provide the necessary funds for our short-term liquidity needs. However, material changes in these factors may adversely affect our net cash flows. Such changes, in turn, would adversely affect our ability to fund distributions, debt service payments and tenant improvements. In addition, a material adverse change in our cash provided by operations may affect the financial performance covenants under our unsecured line of credit and unsecured senior notes.

Our principal liquidity needs for periods beyond twelve months are for the costs of developments, property acquisitions, scheduled debt maturities, major renovations, expansions and other non-recurring capital improvements. We expect to satisfy these needs using one or more of the following:

- construction loans;
- long-term secured and unsecured indebtedness;
- income from operations;
- joint ventures;
- sales of real estate;
- issuances of additional Common Units and/or Preferred Units; and
- our unsecured revolving line of credit or other short-term bridge facilities.

We draw on multiple financing sources to fund our long-term capital needs. Our line of credit is utilized primarily as a bridge facility to fund acquisition opportunities and meet short-term development needs. We fund our development projects with construction loans until project completion or lease-up thresholds are achieved. In March 2004 Boston Properties, Inc. completed a public offering of 5,700,000 shares of its common stock, receiving net proceeds of \$291.1 million. We received the proceeds in exchange for common units of Limited Partnership. In addition, during 2003 we completed three offerings of unsecured senior notes and expect to utilize the bond market, asset backed mortgage financing and common and preferred equity as cost-effective capital sources for other long-term capital needs.

*Cash Flow Summary*

Cash and cash equivalents were \$182.2 million and \$384.4 million at March 31, 2004 and March 31, 2003, respectively, representing a decrease of \$202.2 million. The decrease was a result of the following increases and decreases in cash flows:

	Three months ended March 31,		
	(in thousands)		
	2004	2003	Increase (Decrease)
Net cash provided by operating activities	\$ 87,860	\$ 106,211	\$ (18,351)
Net cash provided by (used in) investing activities	\$ (51,236)	\$ 464,780	\$(516,016)
Net cash provided by (used in) financing activities	\$122,841	\$(241,848)	\$ 364,689

Our principal source of cash flow is related to the operation of our office properties. In addition we have recycled capital through the sale of some of our properties and raised proceeds from secured and unsecured borrowings as well as Boston Properties, Inc.'s equity offering which was completed in March 2004 of 5,700,000 shares of Boston Properties, Inc.'s common stock contributed to us in exchange for common units of Limited Partnership. Our operating cash flow on a period to period basis is impacted by the timing of interest payments on our senior unsecured notes which are payable semi-annually. The average remaining term of our tenant leases is approximately 7.0 years with occupancy rates historically in the range of 92% to 98%. Our properties provide a relatively consistent stream of cash flow that provides us with resources to pay operating expenses, debt service and fund quarterly distribution payment requirements.

**BOSTON PROPERTIES LIMITED PARTNERSHIP**

Cash is used in investing activities to fund acquisitions, development and recurring and nonrecurring capital expenditures. We selectively invest in new projects that enable us to take advantage of our development, leasing, financing and property management skills and invest in existing buildings that meet our investment criteria. Cash used in investing activities for the three months ended March 31, 2004 consisted of the following:

	<u>(in thousands)</u>
Proceeds from the sales of real estate	\$ 20,835
The cash provided by investing is partially offset by:	
Investments in unconsolidated joint ventures	(321)
Recurring capital expenditures	(3,211)
Planned non-recurring capital expenditures associated with acquisition properties	(324)
Hotel improvements, equipment upgrades and replacements	(273)
Acquisitions/additions to real estate	(67,942)
	<hr/>
Net cash used in investing activities	\$ (51,236)
	<hr/>

Cash provided by financing activities for the three months ended March 31, 2004 totaled approximately \$123 million. This consisted of payments of distributions to unitholders, minority partners and changes to our existing debt structure resulting in a net reduction of our total debt, including the repayment of certain mortgages and associated pre-payment penalties, utilizing the proceeds from sales of real estate assets and proceeds from Boston Properties, Inc.'s common stock offering in March 2004. Future debt payments are discussed below under the heading "Capitalization."

*Capitalization*

At March 31, 2004, our total consolidated debt was approximately \$4.9 billion. The weighted-average annual interest rate on our consolidated indebtedness was 6.28% and the weighted-average maturity was approximately 6.4 years.

Debt to total market capitalization ratio, defined as total consolidated debt as a percentage of the market value of our outstanding equity securities plus our total consolidated debt, is a measure of leverage commonly used by analysts in the REIT sector. Our total market capitalization was approximately \$12.3 billion at March 31, 2004. Total market capitalization was calculated using the March 31, 2004 Boston Properties, Inc. closing stock price of \$54.31 per common share as the value of each common unit of BPLP and the following: (1) 106,442,998 outstanding common units of BPLP held by Boston Properties, Inc. (2) 21,888,480 outstanding common units of BPLP (excluding common units held by Boston Properties, Inc.), (3) an aggregate of 7,087,487 common units issuable upon conversion of all outstanding preferred units of BPLP, (4) an aggregate of 163,943 common units issuable upon conversion of all outstanding LTIP units, assuming all conditions have been met for the conversion of the LTIP units, and (5) our consolidated debt totaling approximately \$4.9 billion. Our total consolidated debt at March 31, 2004 represented approximately 40.01% of our total market capitalization. This percentage will fluctuate with changes in the value of our common stock and does not necessarily reflect our capacity to incur additional debt to finance our activities or our ability to manage our existing debt obligations. However, for a company like ours, whose assets are primarily income-producing real estate, the debt to total market capitalization ratio may provide investors with an alternate indication of leverage, so long as it is evaluated along with other financial ratios and the various components of our outstanding indebtedness.

*Debt Financing*

As of March 31, 2004, we had approximately \$4.9 billion of outstanding indebtedness, representing 40.01% of our total market capitalization as calculated above under the heading "Capitalization," consisting of \$1.47

**BOSTON PROPERTIES LIMITED PARTNERSHIP**

billion in publicly traded unsecured debt at an average interest rate of 5.95% with maturities of nine to eleven years and \$3.4 billion of property-specific debt. We had no amount outstanding on our unsecured line of credit as of March 31, 2004. The table below summarizes our mortgage notes payable, our senior unsecured notes and our revolving line of credit at March 31, 2004 and 2003:

	March 31,	
	2004	2003
(dollars in thousands)		
<b>DEBT SUMMARY:</b>		
Balance		
Fixed rate mortgages	\$3,030,291	\$3,063,455
Variable rate mortgages	410,060	694,951
Senior unsecured notes	1,470,410	1,221,707
Unsecured credit facility	—	—
Total	<u>\$4,910,761</u>	<u>\$4,980,113</u>
Percent of total debt:		
Fixed rate	91.65%	86.05%
Variable rate	8.35%	13.95%
Total	<u>100.00%</u>	<u>100.00%</u>
Weighted average interest rate at end of period:		
Fixed rate	6.67%	6.88%
Variable rate	2.10%	2.99%
Total	<u>6.28%</u>	<u>6.33%</u>

The variable rate debt shown above bears interest based on various spreads over the London Interbank Offered Rate or Eurodollar rates.

#### *Unsecured Line of Credit*

On January 17, 2003, we extended our \$605.0 million unsecured revolving credit facility (the "Unsecured Line of Credit") for a three year term expiring on January 17, 2006 with a provision for a one year extension at our option, subject to certain conditions. Outstanding balances under the Unsecured Line of Credit bear interest at a per annum variable rate of Eurodollar + 0.70%. In addition, a facility fee equal to 20 basis points per annum is payable in quarterly installments. The interest rate and facility fee are subject to adjustment in the event of a change in our senior unsecured debt ratings. The Unsecured Line of Credit contains a competitive bid option that allows banks that are part of the lender consortium to bid to make loan advances to us at a reduced Eurodollar rate. We utilize the Unsecured Line of Credit principally to fund development of properties, land and property acquisitions, and for working capital purposes. Our Unsecured Line of Credit is a recourse obligation.

Our ability to borrow under our unsecured revolving line of credit is subject to our compliance with a number of customary financial and other covenants on an ongoing basis, including: (1) an unsecured loan-to-value ratio against our total borrowing base not to exceed 60%, unless our leverage ratio exceeds 60%, in which case it is not to exceed 55%, (2) a secured debt leverage ratio not to exceed 55%, (3) a debt service coverage ratio of at least 1.40 for our borrowing base properties, (4) a fixed charge coverage ratio of at least 1.30 and a debt service coverage ratio of at least 1.50, (5) a leverage ratio not to exceed 60%, however for five consecutive quarters (not including the two quarters prior to expiration) the leverage ratio can go to 65%, (6) limitations on additional indebtedness and distributions, and (7) a minimum net worth requirement. As of March 31, 2004, we were in compliance with financial restrictions and requirements then applicable.

## BOSTON PROPERTIES LIMITED PARTNERSHIP

At March 31, 2004, we had letters of credit totaling \$6.7 million outstanding under our Unsecured Line of Credit and an no outstanding draws on our line of credit. We had the ability to borrow an additional \$598.3 million under our Unsecured Line of Credit. As of May 5, 2004, we had no outstanding borrowings under our Unsecured Line of Credit.

### *Unsecured Senior Notes*

During 2003, we issued an aggregate of \$725 million of unsecured long-term debt at an average interest rate of 5.60% primarily to replace secured and unsecured variable rate debt in the following offerings:

- On January 17, 2003, we completed an unregistered offering to qualified institutional buyers in reliance on Rule 144A under the Securities Act of an additional \$175 million aggregate principal amount of our 6.25% senior unsecured notes due January 15, 2013. The notes were priced at 99.763% of their principal amount to yield 6.28%. The additional notes are fungible, and form a single series, with the senior notes issued in December 2002. We used the net proceeds to repay the remaining balance of our unsecured bridge loan totaling approximately \$105.7 million and to repay certain construction loans maturing in 2003 totaling approximately \$60.0 million.
- On March 18, 2003, we completed an unregistered offering to qualified institutional buyers in reliance on Rule 144A under the Securities Act of \$300 million in aggregate principal amount of our 5.625% senior unsecured notes due April 15, 2015. The notes were priced at 99.898% of their principal amount to yield 5.636%. We used the net proceeds to refinance the mortgage debt on Five Times Square and for other general business purposes.
- On May 22, 2003, we completed an unregistered offering to qualified institutional buyers in reliance on Rule 144A under the Securities Act of \$250 million in aggregate principal amount of our 5.0% senior unsecured notes due June 1, 2015. The notes were priced at 99.329% of their principal amount to yield 5.075%. We used the net proceeds to repay the mortgage loan secured by the property at 2600 Tower Oaks Boulevard in Maryland, repay in full amounts outstanding under the unsecured line of credit and for other general business purposes.

In December 2002, we completed an unregistered offering of \$750 million in aggregate principal amount of our 6.25% senior unsecured notes due January 15, 2013. The notes were only offered to qualified institutional buyers in the United States in reliance on Rule 144A under the Securities Act and to certain institutional investors outside of the United States in reliance on Regulation S under the Securities Act. The notes were priced at 99.65% of their principal amount to yield 6.296%. We used the net proceeds to reduce the amounts outstanding under our unsecured bridge loan that were borrowed in connection with the acquisition of 399 Park Avenue.

Our unsecured senior notes are redeemable at our option, in whole or in part, at a redemption price equal to the greater of (i) 100% of their principal amount or (ii) the sum of the present value of the remaining scheduled payments of principal and interest discounted at a rate equal to the yield on U.S. Treasury securities with a comparable maturity plus 35 basis points, in each case plus accrued and unpaid interest to the redemption date. The indenture under which our senior unsecured notes were issued contains restrictions on incurring debt and using our assets as security in other financing transactions and other customary financial and other covenants, including (1) a leverage ratio not to exceed 60%, (2) a secured debt leverage ratio not to exceed 50%, (3) an interest coverage ratio of 1.5, and (4) unencumbered asset value to be no less than 150% of our unsecured debt. As of March 31, 2004 we were in compliance with each of these financial restrictions and requirements.

Under registration rights agreements with the initial purchasers of our senior unsecured notes, we agreed to use our reasonable best efforts to register with the SEC offers to exchange new notes issued by us, which we refer to as "exchange notes," for the original notes. We closed the exchange offers relating to the 6.25% senior unsecured notes due January 15, 2013 on June 20, 2003, and we closed the exchange offer relating to the 5.625% senior unsecured notes due April 15, 2015 and 5.00% senior unsecured notes due June 1, 2015 on September 9,



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2003. The exchange notes are in the same aggregate principal amount as and have terms substantially identical to the original notes, but the exchange notes are freely tradable by the holders, while the original notes were subject to resale restrictions. The exchange offers did not generate any cash proceeds for us.

*Unsecured Bridge Loan*

On September 25, 2002, we obtained unsecured bridge financing totaling \$1.0 billion in connection with the acquisition of 399 Park Avenue. During 2002, we repaid approximately \$894.3 million with proceeds from the offering of unsecured senior notes and proceeds from the sales of certain real estate properties. At December 31, 2002, the unsecured bridge loan had an outstanding balance of approximately \$105.7 million. During January 2003, we repaid all amounts outstanding under our unsecured bridge loan with proceeds from the January 2003 offering of senior unsecured notes.

*Mortgage Notes Payable*

The following represents the outstanding principal balances due under the first mortgages at March 31, 2004:

Properties	Interest Rate	Principal Amount	Maturity Date
	(1)	(in thousands)	
Citigroup Center	7.19%	\$ 509,409	May 11, 2011
Times Square Tower	2.04%	360,526(2)	January 23, 2007
Embarcadero Center One, Two and Federal Reserve	6.70%	299,062	December 10, 2008
Prudential Center	6.72%	278,950	July 1, 2008
280 Park Avenue	7.64%	261,660	February 1, 2011
599 Lexington Avenue	7.00%	225,000(3)	July 19, 2005
Embarcadero Center Four	6.79%	144,584	February 1, 2008
Embarcadero Center Three	6.40%	139,680	January 1, 2007
Riverfront Plaza	6.61%	107,481	February 1, 2008
Democracy Center	7.05%	101,993	April 1, 2009
Embarcadero Center West Tower	6.50%	93,234	January 1, 2006
100 East Pratt Street	6.73%	86,342	November 1, 2008
One Freedom Square	5.33%	83,262(4)	June 30, 2012
601 and 651 Gateway Boulevard	3.50%	81,171(5)	September 1, 2006
140 Kendrick Street	5.21%	62,140(6)	July 1, 2013
202, 206 & 214 Carnegie Center	8.13%	61,061	October 1, 2010
New Dominion Tech. Park, Bldg. One	7.69%	57,402	January 15, 2021
Reservoir Place	5.82%	55,712(7)	July 1, 2009
Capital Gallery	8.24%	53,239	August 15, 2006
New Dominion Tech. Park, Bldg. Two	2.50%	49,534(8)	December 19, 2005
504, 506 & 508 Carnegie Center	7.39%	45,371	January 1, 2008
10 and 20 Burlington Mall Road	7.25%	38,444(9)	October 1, 2011
Ten Cambridge Center	8.27%	34,047	May 1, 2010
Sumner Square	7.35%	29,130	September 1, 2013
1301 New York Avenue	7.14%	29,003(10)	August 15, 2009
Eight Cambridge Center	7.73%	26,860	July 15, 2010
510 Carnegie Center	7.39%	26,015	January 1, 2008
University Place	6.94%	23,292	August 1, 2021
Reston Corporate Center	6.56%	23,082	May 1, 2008
Bedford Business Park	8.50%	19,841	December 10, 2008
191 Spring Street	8.50%	19,430	September 1, 2006
101 Carnegie Center	7.66%	7,312	April 1, 2006
Montvale Center	8.59%	7,082	December 1, 2006
Total		\$ 3,440,351	

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- (1) Some of our mortgage notes are variable rate and subject to LIBOR/Eurodollar rate contracts. The LIBOR/Eurodollar rate at March 31, 2004 was 1.09%.
- (2) On January 23, 2004, the Company refinanced its \$493.5 million construction loan secured by the Times Square Tower property in New York City. The new facility totals \$475.0 million and is comprised of two tranches. The first tranche consists of a \$300.0 million loan commitment which bears interest at LIBOR + 0.90% per annum and matures in January 2006. The first tranche includes a provision for a one-year extension. The second tranche consists of a \$175.0 million term loan which bears interest at LIBOR + 1.00% per annum and matures in January 2007.
- (3) At maturity the lender has the option to purchase a 33.33% interest in this property in exchange for the cancellation of the principal balance of \$225.0 million.
- (4) In accordance with EITF 98-1, the principal amount and interest rates shown were adjusted upon acquisition of the property to reflect the fair value of the note. The stated principal balance at March 31, 2004 was \$74.7 million and the stated interest rate was 7.75%.
- (5) The mortgage loan matures on September 1, 2006 with an option held by the lender, subject to certain conditions, to extend the term to October 1, 2010. If extended, the loan will require payments of principal and interest at a fixed interest rate of 8.00% per annum based on a 27-year amortization period.
- (6) In accordance with EITF 98-1, the principal amount and interest rates shown were adjusted upon acquisition of the property to reflect the fair value of the note. The stated principal balance at March 31, 2004 was \$55.5 million and the stated interest rate was 7.51%.
- (7) In accordance with EITF 98-1, the principal amount and interest rates shown were adjusted upon acquisition of the property to reflect the fair value of the note. The stated principal balance at March 31, 2004 was \$53.1 million and the stated interest rate was 7.0%.
- (8) The total commitment amount under this construction loan is \$65.0 million at a variable rate of LIBOR + 1.40%.
- (9) Includes outstanding indebtedness secured by 91 Hartwell Avenue.
- (10) Includes outstanding principal in the amounts of \$19.2 million, \$6.6 million and \$3.2 million which bear interest at fixed rates of 6.70%, 8.54% and 6.75%, respectively.

*Off Balance Sheet Arrangements—Joint Venture Indebtedness*

As of March 31, 2004, we had investments in five unconsolidated joint ventures, of which four have mortgage indebtedness, with equity ownership ranging from 25-51%. We do not have control of these partnerships nor are we the primary beneficiary pursuant to FIN 46 and therefore, we account for them using the equity method of accounting. At March 31, 2004, our proportionate share of the debt related to these investments is equal to approximately \$149.8 million. The table below summarizes the outstanding debt (based on our respective ownership interests) in these joint venture properties at March 31, 2004.

Properties	Interest Rate	Principal Amount	Maturity Date
		(in thousands)	
Metropolitan Square (51%)	8.23%	\$ 68,937	May 1, 2010
Market Square North (50%)	7.70%	47,633	December 19, 2010
265 Franklin Street (35%)	2.40%(1)(2)	18,897	October 1, 2004
901 New York Avenue (25%)	2.78%(3)(4)	14,331	November 12, 2005
<b>Total</b>	<b>6.80%</b>	<b>\$ 149,798</b>	

(1) Variable rate debt at LIBOR + 1.30%

(2) We have a guarantee obligation outstanding totaling approximately \$1.4 million related to the re-tenanting at this property.

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- (3) The total commitment amount under this construction loan is \$30.0 million (which represents the Company's share) at a variable rate of LIBOR + 1.65%. The Company can extend the maturity date for one year.
- (4) The Company and its joint venture partner have agreed to guarantee up to \$7.5 million and \$22.5 million, respectively, of the loan on behalf of the joint venture entity. The amounts guaranteed are subject to decrease (and elimination) upon satisfaction of certain operating performance and financial measures. In the event our partner's guarantee is unenforceable, we have agreed to satisfy such partner's guarantee obligations. Our partner has agreed to reimburse us for any amounts we pay in satisfaction of its guarantee obligations.

### *State and Local Tax Matters*

Because the Company is organized as a limited partnership, it is generally not subject to federal income taxes, but is subject to certain state and local taxes. In the normal course of business, certain entities through which the Company owns real estate either have undergone, or are currently undergoing, tax audits. Although the Company believes that it has substantial arguments in favor of its positions in the ongoing audits, in some instances there is no controlling precedent or interpretive guidance on the specific point at issue. Collectively, tax deficiency notices received to date from the jurisdictions conducting the ongoing audits have not been material. However, there can be no assurance that future audits will not occur with increased frequency or that the ultimate result of such audits will not have a material adverse effect on the Company's results of operations.

### *Insurance*

We carry insurance coverage on our properties of types and in amounts that we believe are in line with coverage customarily obtained by owners of similar properties. In response to the uncertainty in the insurance market following the terrorist attacks of September 11, 2001, the Federal Terrorism Risk Insurance Act ("TRIA") was enacted in November 2002 to require regulated insurers to make available coverage for certified acts of terrorism (as defined by the statute) through December 31, 2004, subject to extension by the United States Department of Treasury through December 31, 2005. TRIA expires on December 31, 2005, and we cannot currently anticipate whether the Act will be extended. The property insurance program provides a \$640 million per occurrence limit, including coverage for "certified acts of terrorism" as defined by TRIA. Additionally, the program provides \$615 million of coverage for acts of terrorism other than those "certified" under TRIA. We also carry nuclear, biological and chemical insurance coverage with a \$640 million per occurrence limit for "certified acts of terrorism" as defined by TRIA, which is provided by IXP, Inc. as a direct insurer. Under TRIA, this nuclear, biological and chemical terrorism insurance coverage is backstopped by the Federal Government after the payment of the required deductible and ten percent coinsurance.

We also carry earthquake insurance on our properties located in areas known to be subject to earthquakes in an amount and subject to deductibles and self-insurance that we believe are commercially reasonable. Specifically, we carry earthquake insurance which covers our San Francisco portfolio with a \$120 million per occurrence limit and a \$120 million aggregate limit, \$20 million of which is provided by IXP, Inc., as a direct insurer. The amount of our earthquake insurance coverage may not be sufficient to cover losses from earthquakes. As a result of increased costs of coverage and decreased availability, the amount of third-party earthquake insurance that we may be able to purchase on commercially reasonable terms may be reduced. In addition, we may discontinue earthquake insurance on some or all of our properties in the future if the premiums exceed its estimation of the value of the coverage.

In January 2002, we formed a wholly-owned taxable REIT subsidiary, IXP, Inc. ("IXP"), to act as a captive insurance company and be one of the elements of our overall insurance program. IXP acts as a direct insurer with respect to a portion of the Company's earthquake insurance coverage for our Greater San Francisco properties and our nuclear, biological and chemical terrorism insurance coverage for "certified acts of terrorism" under TRIA. Insofar as we own IXP, it is responsible for its liquidity and capital resources, and the accounts of IXP are

## BOSTON PROPERTIES LIMITED PARTNERSHIP

part of our consolidated financial statements. If we experience a loss and IXP is required to pay under its insurance policy, we would ultimately record the loss to the extent of IXP's required payment. Therefore, insurance coverage provided by IXP should not be considered as the equivalent of third-party insurance, but rather as a modified form of self-insurance.

We continue to monitor the state of the insurance market in general, and the scope and costs of coverage for acts of terrorism in particular, but we cannot anticipate what coverage will be available on commercially reasonable terms in future policy years. There are other types of losses, such as from wars, acts of nuclear, biological or chemical terrorism other than those "certified" under TRIA or the presence of mold at our properties, for which we cannot obtain insurance at all or at a reasonable cost. With respect to such losses and losses from acts of terrorism, earthquakes or other catastrophic events, if we experience a loss that is uninsured or that exceeds policy limits, we could lose the capital invested in the damaged properties, as well as the anticipated future revenue from those properties. Depending on the specific circumstances of each affected property, it is possible that we could be liable for mortgage indebtedness or other obligations related to the property. Any such loss could materially and adversely affect our business and financial condition and results of operations.

### *Funds from Operations*

Pursuant to the revised definition of Funds from Operations adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"), we calculate Funds from Operations, or "FFO," by adjusting net income (loss) (computed in accordance with GAAP, including non-recurring items) for gains (or losses) from sales of properties, real estate related depreciation and amortization, and after adjustment for unconsolidated partnerships and joint ventures. FFO is a non-GAAP measure. The use of FFO, combined with the required primary GAAP presentations, has been fundamentally beneficial, improving the understanding of operating results of REITs among the investing public and making comparisons of REIT operating results more meaningful. Management generally considers FFO to be a useful measure for reviewing the comparative operating and financial performance of the Company because, by excluding gains and losses related to sales of previously depreciated operating real estate assets and excluding real estate asset depreciation and amortization (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help one compare the operating performance of a company's real estate between periods or as compared to different companies.

Our computation of FFO may not be comparable to FFO reported by other REITs or real estate companies that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently. In addition to presenting FFO in accordance with the NAREIT definition, we also disclose FFO after specific supplemental adjustments, including net derivative losses. Although our FFO as adjusted clearly differs from NAREIT's definition of FFO, as well as that of other REITs and real estate companies, we believe it provides a meaningful supplemental measure of our operating performance. FFO should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of our performance. FFO does not represent cash generated from operating activities determined in accordance with GAAP and is not a measure of liquidity or an indicator of our ability to make cash distributions. We believe that to further understand our performance, FFO and FFO as adjusted should be compared with our reported net income and considered in addition to cash flows in accordance with GAAP, as presented in our consolidated financial statements.

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**BOSTON PROPERTIES LIMITED PARTNERSHIP**

The following table presents a reconciliation of net income available to common unitholders to Funds from Operations for the three months ended March 31, 2004 and 2003:

	Three Months Ended March 31, 2004	Three Months Ended March 31, 2003
	(in thousands)	
Net Income available to common unitholders	\$ 80,873	\$ 228,019
Add:		
Preferred distributions	4,975	6,360
Less:		
Minority interest in property partnerships	328	428
Income from unconsolidated joint ventures	1,377	2,658
Gains on sales of real estate	8,164	64,694
Income from discontinued operations	1,302	3,549
Gains on sales of real estate from discontinued operations	3,073	91,942
Income before joint venture income	71,604	71,108
Add:		
Real estate depreciation and amortization	57,573	51,591
Income from discontinued operations	1,302	3,580
Income from unconsolidated joint ventures	1,377	2,658
Losses from early extinguishments of debt associated with the sale of real estate	—	1,474
Less:		
Minority property partnerships' share of Funds from Operations	(904)	(866)
Preferred distributions	(4,385)	(5,771)
Funds from Operations	126,567	123,774
Add:		
Net derivative losses (SFAS No. 133)	—	932
Funds from Operations before net derivative losses (SFAS No. 133)	\$ 126,567	\$ 124,706

Reconciliation to Diluted Funds from Operations:

	Three Months Ended March 31, 2004		Three Months Ended March 31, 2003	
	Income (Numerator)	Shares (Denominator)	Income (Numerator)	Shares (Denominator)
	(in thousands)		(in thousands)	
Funds from Operations	\$ 126,567	122,983	\$ 124,706	116,207
Effect of Dilutive Securities				
Convertible Preferred Units	4,385	7,087	5,771	9,199
Stock Options and other	—	2,600	—	1,022
Diluted Funds from Operations	\$ 130,952	132,670	\$ 130,477	126,428

*Newly Issued Accounting Standards*

In January 2003, the FASB issued FIN 46, which provides guidance on how to identify a variable interest entity (VIE) and determine when the assets, liabilities, noncontrolling interests, and results of operations of a VIE are to be included in an entity's consolidated financial statements. A VIE exists when either the total equity investment at risk is not sufficient to permit the entity to finance its activities by itself, or the equity investors



## BOSTON PROPERTIES LIMITED PARTNERSHIP

At March 31, 2003, our variable rate debt outstanding was approximately \$695 million. At March 31, 2003, the average interest rate on variable rate debt was approximately 2.99%. If market interest rates on our variable rate debt had been 100 basis points greater, total interest expense would have increased approximately \$1.7 million for the three months ended March 31, 2003.

### ITEM 4—Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures. As required by Rule 13a-15 under the Securities Exchange Act of 1934, as of the end of the period covered by this report, the Company carried out an evaluation under the supervision and with the participation of Boston Properties, Inc., our general partner's management, including Boston Properties, Inc.'s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based upon that evaluation, Boston Properties, Inc.'s Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

(b) Changes in Internal Control Over Financial Reporting. There was no change in our internal control over financial reporting that occurred during the period covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1—Legal Proceedings.

We are subject to legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. Management believes that the final outcome of such matters will not have a material adverse effect on our financial position, results of operations or liquidity.

### ITEM 2—Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities.

None.

### ITEM 3—Defaults Upon Senior Securities.

None.

### ITEM 4—Submission of Matters to a Vote of Security Holders.

None.

### ITEM 5—Other Information.

None.

**BOSTON PROPERTIES LIMITED PARTNERSHIP**

**ITEM 6—Exhibits and Reports on Form 8-K**

(a) Exhibits

- 31.1 - Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 - Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 - Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes Oxley Act of 2002.
- 32.2 - Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

(b) Reports on Form 8-K

On January 28, 2004, the Company furnished to the Securities and Exchange Commission under Item 12 of Form 8-K a copy of Boston Properties, Inc.'s Press Release, dated January 27, 2004, as well as supplemental operating and financial data regarding Boston Properties, Inc. for the fourth quarter of 2003.



**BOSTON PROPERTIES LIMITED PARTNERSHIP**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Boston Properties Limited Partnership  
By: Boston Properties, Inc., its General Partner

May 10, 2004

/s/ DOUGLAS T. LINDE

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**Douglas T. Linde,  
Chief Financial Officer  
(duly authorized officer and  
principal financial officer)**

## CERTIFICATION

I, Edward H. Linde, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Boston Properties Limited Partnership;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2004

/s/ EDWARD H. LINDE

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Edward H. Linde  
Chief Executive Officer of Boston Properties, Inc.,  
general partner of Boston Properties Limited Partnership

## CERTIFICATION

I, Douglas T. Linde, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Boston Properties Limited Partnership;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2004

/s/ DOUGLAS T. LINDE

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**Douglas T. Linde**  
Chief Financial Officer of Boston Properties, Inc.,  
general partner of Boston Properties Limited Partnership

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED  
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

The undersigned officer of Boston Properties, Inc. the sole general partner of Boston Properties Limited Partnership (the "Company") hereby certifies to my knowledge that the Company's quarterly report on Form 10-Q for the quarterly period ended March 31, 2004 (the "Report"), as filed with the Securities and Exchange Commissions on the date hereof, fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company. This certification shall not be deemed "filed" for any purpose, nor shall it be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934 regardless of any general incorporation language in such filing.

Date: May 10, 2004

/s/ EDWARD H. LINDE

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**Edward H. Linde**  
**Chief Executive Officer of Boston Properties, Inc.,**  
**general partner of Boston Properties Limited Partnership**

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED  
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

The undersigned officer of Boston Properties, Inc. the sole general partner of Boston Properties Limited Partnership (the "Company") hereby certifies to my knowledge that the Company's quarterly report on Form 10-Q for the quarterly period ended March 31, 2004 (the "Report"), as filed with the Securities and Exchange Commissions on the date hereof, fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company. This certification shall not be deemed "filed" for any purpose, nor shall it be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934 regardless of any general incorporation language in such filing.

Date: May 10, 2004

/s/ DOUGLAS T. LINDE

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**Douglas T. Linde**  
**Chief Financial Officer of Boston Properties, Inc.,**  
**general partner of Boston Properties Limited Partnership**